



# Comité mixte sur la fiscalité de l'Association du Barreau canadien et de

## Comptables professionnels agréés du Canada

Comptables professionnels agréés du Canada, 277, rue Wellington Ouest, Toronto (Ontario), Canada M5V 3H2 L'Association du Barreau canadien, 66, rue Slater, bureau 1200, Ottawa (Ontario), Canada K1P 5H1 Le 13 octobre 2023

Le 9 janvier 2024

M. Robert Demeter Directeur général Division de la législation de l'impôt Direction de la politique de l'impôt Ministère des Finances Canada 90, rue Elgin Ottawa (Ontario) K1A 0G5

Courriel: Robert.Demeter@fin.gc.ca

Objet : Incidence de l'arrêt Pangaea

Monsieur,

La présente donne suite à nos mémoires datés du 10 août 2020 (les « mémoires de 2020 ») concernant la décision de la Cour d'appel fédérale dans l'affaire *Pangaea One Acquisition Holdings XII S.A.R.L.* (« *Pangaea* »), dont une copie est jointe aux présentes à titre d'annexe A, ainsi qu'aux discussions qui ont suivi entre les représentants du ministère des Finances (les « Finances ») et les membres du Comité mixte sur la fiscalité de l'Association du Barreau canadien et de CPA Canada (le « Comité mixte ») au sujet des questions fiscales découlant de cette affaire.

Dans les mémoires de 2020, nous demandions aux Finances d'envisager des mesures en réaction à certains éléments de l'arrêt *Pangaea* qui, si on laissait aller les choses, risqueraient de nuire aux forces du marché entourant la restructuration des instruments d'emprunt provenant des émetteurs canadiens. Les scénarios dont il était question dans ces mémoires s'inscrivaient dans la crainte qu'une interprétation générale de l'arrêt *Pangaea* se traduise par l'imposition d'une retenue d'impôt en vertu de la partie XIII de la *Loi de l'impôt sur le revenu* (Canada) (la « Loi »)<sup>2</sup> sur les commissions d'engagement versées aux prêteurs non-résidents sans lien de dépendance et sur les commissions de consentement et les paiements de restructuration versés aux porteurs de titres d'emprunt sans lien de

<sup>&</sup>lt;sup>1</sup> 2020 CAF 21.

<sup>&</sup>lt;sup>2</sup> Sauf indication contraire, tous les renvois législatifs dans le présent mémoire concernent la Loi.

dépendance non-résidents sans lien de dépendance. Comme il a été dit dans les mémoires de 2020, les entreprises canadiennes comptent sur les marchés publics et privés de capitaux d'emprunt pour financer leurs activités. Les émetteurs canadiens sont habituellement en mesure d'accéder à des capitaux d'emprunt de sources étrangères à des taux concurrentiels, en partie grâce à la décision stratégique de réduire les coûts du capital des entreprises canadiennes en ne retenant aucun impôt sur les intérêts payés à des personnes sans lien de dépendance. Or, si la retenue d'impôt en vertu de la législation canadienne devait être appliquée aux commissions d'engagement et aux commissions de consentement, cela annulerait les effets de cette décision stratégique; nous faisons donc respectueusement observer qu'une mesure correctrice s'impose.

Durant les discussions sur cette question, les Finances ont demandé de l'information sur les répercussions réelles sur le marché de l'arrêt *Pangaea* dans le contexte décrit dans les mémoires de 2020. En produisant cette information, nous avons analysé les données publiquement disponibles sur les opérations effectuées depuis 2020. Toutefois, il convient de noter que beaucoup d'opérations — même par de grandes sociétés ouvertes canadiennes — sont de nature privée, donc l'information sur les questions de retenue d'impôt n'est pas du domaine public. L'information publique se limite généralement aux cas où le capital d'emprunt public d'un émetteur canadien fait l'objet d'une modification ou d'une restructuration, à des fins commerciales légitimes documentées, et que des paiements de restructuration ou des commissions de consentement sont payables à des porteurs de titres d'emprunt sans lien de dépendance, notamment des porteurs non-résidents (ensemble, les « opérations de restructuration »).

Un examen des déclarations fiscales canadiennes accessibles au public sur les opérations de restructuration révèle que la majorité de ces opérations font état d'un « facteur de risque » lié à la possible imposition d'une retenue d'impôt par le fisc canadien sur les paiements de restructuration ou les commissions de consentement versés aux porteurs de titres d'emprunt sans lien de dépendance. Bon nombre de ces opérations semblent découler de la prémisse que l'émetteur n'a pas l'intention d'effectuer une retenue fiscale parce qu'il existe des arguments convaincants militant en faveur d'une interprétation étroite de l'arrêt *Pangaea*. Cependant, même dans ces circonstances, la déclaration publique indique clairement que les porteurs sans lien de dépendance de ces titres d'emprunt continuent d'assumer le risque associé à l'application d'une retenue d'impôt. L'incertitude qu'une telle position apporte sur les marchés publics ne correspond pas, à notre humble avis, au souhait du Parlement d'éliminer les obstacles à l'accès aux marchés financiers étrangers par les entreprises canadiennes.

Plus important encore : dans certains cas, l'émetteur canadien de titres d'emprunt ne sera en position d'assumer aucun risque à l'égard d'une possible retenue d'impôt en vertu de la partie XIII. Plus précisément, maintes opérations de restructuration sont exécutées quand un émetteur canadien se trouve en difficulté financière sérieuse. En pareilles circonstances, les conseils d'administration de ces émetteurs peuvent s'inquiéter à juste titre de la possibilité d'une responsabilité solidaire pour les impôts non remis en vertu de l'article 227.1. Les conseillers prudents recommandent à ces administrateurs de retenir l'impôt de la partie XIII sur les commissions de consentement et les paiements de restructuration payables à un porteur de titre d'emprunt non-résident, vu le risque, aussi minime soit-il, que cet impôt soit exigible suivant le raisonnement présenté dans l'arrêt *Pangaea*, même s'il est raisonnable de croire qu'il ne le sera pas. Il en est ainsi puisque les émetteurs de titres d'emprunt ont la responsabilité de payer cet impôt (et les pénalités et intérêts qui s'y rattachent) s'il s'avère en définitive qu'il est exigible sur les montants payés ou crédités par eux aux contribuables non-résidents porteurs de leurs titres. Il se peut en outre que des administrateurs soient tenus responsables

à titre personnel, surtout si l'émetteur éprouve des difficultés financières et risque de ne pas pouvoir honorer ses responsabilités à l'égard de la retenue d'impôt de la partie XIII.

La déclaration de la sollicitation de consentement et de procurations émise par Aleafia Health Inc. le 27 mai 2022 (copie ci-jointe) représente un bon exemple de ce qui a été susmentionné. Cette opération consistait à obtenir le consentement des détenteurs de titres à certaines modifications à apporter à des débentures largement détenues qui permettraient aux personnes ayant consenti de recevoir une commission de consentement selon les normes du marché. Ces modifications visaient à prévenir la prise de mesures d'exécution par les porteurs de titres d'emprunt suivant un défaut de paiement d'intérêts de la part de l'émetteur. Elles présentaient notamment l'avantage d'apaiser l'incertitude associée à la proximité du terme pour la position financière de l'émetteur, permettant de ce fait l'exécution d'initiatives de croissance et la possibilité de faire de l'émetteur une cible d'acquisition. La déclaration fiscale canadienne renferme le conseil suivant au sujet de la retenue d'impôt de la partie XIII :

# [TRADUCTION]

La société est d'avis qu'il est nécessaire de remettre au fisc canadien, au nom d'une personne non-résidente, une retenue d'impôt égale à 25 % de la commission de consentement versée à cette personne. La société doit être convaincue que le détenteur de débentures non-résident a respecté ses obligations légales quant aux retenues fiscales avant de lui verser cette commission. Les détenteurs non-résidents qui répondent à cette demande de consentement doivent écrire à la société à ir@aleafiahealth.com avant la date limite du consentement et de la procuration pour prendre les dispositions nécessaires à l'éventuelle retenue.

La restructuration de la dette susmentionnée a été exécutée le 28 juin 2022. Dans l'exemple qui précède, la retenue d'impôt pour le fisc canadien a été appliquée aux commissions de consentement versées pour la restructuration de titres d'emprunt, même si les paiements d'intérêt pour ces mêmes titres sont exemptés de la retenue d'impôt, comme il est écrit dans le communiqué de presse :

#### [TRADUCTION]

De plus, des débentures de série C totalisant environ 2,4 millions de dollars ont été émises à titre de versement de la commission de consentement (la « commission de consentement ») payable aux détenteurs de débentures ayant consenti à la résolution extraordinaire autorisant la modification des débentures, commission assujettie à la retenue d'impôt applicable aux détenteurs situés à l'extérieur du Canada.

Lors de nos discussions avec les Finances à ce sujet, des questions ont été soulevées concernant l'avantage lié au fait que la *Loi* confère aux débiteurs un droit de recouvrement contre les détenteurs de titres d'emprunt non-résidents si la retenue d'impôt de la partie XIII fait ultérieurement l'objet d'une évaluation. Bien que ce droit soit conféré, son exercice risque d'être difficile, voire impossible, puisqu'il s'agit d'un instrument d'emprunt largement réparti. Des questions ont aussi été soulevées quant à l'avantage lié à la capacité d'un détenteur de titre d'emprunt non-résident de faire une demande de remboursement pour un excès d'impôt de la partie XIII retenu en application du paragraphe 227(6). Ici encore, cette mécanique n'est pas d'usage pratique dans le contexte d'un instrument d'emprunt largement réparti, car les détenteurs non-résidents ne seront pas au fait du système fiscal canadien, et les frais associés à une telle demande seront sans doute trop élevés par rapport au possible remboursement de l'impôt excédentaire retenu. Même si cette demande est faite, rien ne garantit que l'Agence du revenu du Canada soit d'accord avec la position voulant que la retenue d'impôt de la

partie XIII ne s'applique pas et doive être remboursée. D'autant plus que l'émetteur canadien de l'instrument d'emprunt ne peut faire cette demande, cette démarche revenant au détenteur non-résident au nom de qui la retenue d'impôt est à remettre.

Nous faisons respectueusement valoir que cette situation n'est pas acceptable d'un point de vue stratégique, surtout dans un contexte économique où la restructuration de titres d'emprunt par des émetteurs en difficulté financière risque de devenir plus fréquente.

# Recommandation

Nous recommandons que la *Loi* soit modifiée pour que les paiements comme ceux que nous avons décrits ici soient traités à titre de paiements d'intérêt réputés afférents à la dette (autres que des intérêts sur créances participatives), aux fins de la partie XIII. Cela serait possible en modifiant le paragraphe 214(15). Nous serons heureux de suggérer le libellé d'une telle modification, si cela est utile.

Pour l'heure, nous pressons le ministère des Finances de publier une lettre d'intention sur ces questions.

\*\*\*

Des membres du Comité mixte ont pris part aux discussions ayant abouti au mémoire et ont contribué à sa rédaction, notamment :

- Anu Nijhawan Bennett Jones LLP
- Carrie Smit Goodmans LLP

Nous serons heureux de discuter de la présente lettre plus avant avec vous au moment qui vous conviendra.

Nous vous prions d'agréer, Monsieur, nos salutations distinguées.

Carmela Pallotto

Carmela Pallotto

Présidente, Comité sur la fiscalité

Comptables professionnels agréés du Canada

Carrie Smit

Présidente, Section du droit fiscal Association du Barreau canadien





# Comité mixte sur la fiscalité de l'Association du Barreau canadien

et

# Comptables professionnels agréés du Canada

Comptables professionnels agréés du Canada, 277, rue Wellington Ouest, Toronto (Ontario), Canada M5V 3H2 L'Association du Barreau canadien, 66, rue Slater, bureau 1200, Ottawa (Ontario), Canada K1P 5H1

Le 10 août 2020

Monsieur Ted Cook
Directeur général
Division de la législation de l'impôt
Direction de la politique de l'impôt
Ministère des Finances du Canada
90, rue Elgin
Ottawa (Ontario) K1A 0G5

Objet : Incidence de l'arrêt Pangaea

#### Monsieur,

Le présent mémoire a pour but de demander que des mesures soient envisagées, à la suite du récent jugement de la Cour d'appel fédérale dans l'affaire *Pangaea One Acquisition Holdings XII S.À.R.L.* (« *Pangaea* »). Nous craignons en effet que ce jugement puisse amener les émetteurs d'instruments d'emprunt à effectuer des retenues d'impôt sous le régime de la partie XIII de la *Loi de l'impôt sur le revenu* (Canada) (la « *Loi* »)², dans des circonstances inappropriées du point de vue de la politique fiscale, comme nous l'expliquons dans les paragraphes qui suivent. Nous suggérons que le ministère des Finances du Canada songe à publier une lettre d'intention clarifiant la situation pour les émetteurs canadiens de titres d'emprunt.

-

<sup>&</sup>lt;sup>1</sup> 2020 CAF 21.

<sup>&</sup>lt;sup>2</sup> Sauf indication contraire, toutes les références à la législation contenues dans le présent mémoire renvoient à la *Loi*.

# Les motifs de la décision Pangaea

Dans l'affaire *Pangaea*, la Cour d'appel fédérale devait se prononcer sur une situation particulière concernant la vente d'actions d'une société « cible », Public Mobile, par plusieurs actionnaires, dont Pangaea. En vertu d'une convention entre actionnaires, Pangaea détenait un droit de veto sur la vente. Dans une lettre d'entente conclue entre Thomvest (un autre actionnaire) et Pangaea, Thomvest avait convenu de verser à Pangaea 3 000 000 \$ en contrepartie du consentement de Pangaea à renoncer à son droit de veto et à signer un accord d'achat d'actions. La question en litige était de savoir si ce paiement de 3 000 000 \$ était imposable en vertu de la partie XIII à titre de paiement se rapportant à une « clause restrictive », au sens du paragraphe 56.4(1)<sup>3</sup>.

Le 22 janvier 2020, la Cour d'appel fédérale en est venue à la conclusion que le paiement était assujetti à la retenue d'impôt à titre de paiement se rapportant à une « clause restrictive ». Le contribuable avait soutenu une interprétation étroite de la notion de « clause restrictive », fondée sur une perception de l'intention du législateur au moment de l'adoption des dispositions (c'est-à-dire l'imposition des paiements relatifs aux ententes de non-concurrence, auparavant considérés comme exonérés d'impôt) et tenant compte du contexte législatif. La Cour a rejeté cet argument, soutenant qu'il est clair que la « formulation inclusive » employée à l'article 56.4 ne se limite pas aux ententes de non-concurrence et ajoutant ce qui suit :

« Même si une interprétation textuelle de l'article 56.4 donne lieu à certaines applications de la disposition qui n'étaient pas voulues par le législateur, cette raison n'est pas suffisante pour conclure que la disposition ne s'applique qu'aux ententes de non-concurrence. »

En d'autres termes, le texte législatif est extrêmement large, et les contribuables ne doivent pas présumer qu'une quelconque théorie quant à une intention (possiblement plus stricte) du législateur puisse en restreindre la portée. La portée de cette disposition, selon l'interprétation qui en a été faite, pourrait également être en contradiction avec d'autres dispositions de la partie XIII.

Les motifs de la Cour, conjugués à la formulation extrêmement large des dispositions de l'article 56.4, pourraient amener les émetteurs canadiens de titres d'emprunt à retenir l'impôt de la partie XIII sur certains paiements de nature courante destinés à des créanciers non-résidents avec qui ils n'ont aucun lien de dépendance. À notre avis, dans certains cas, de telles retenues tendraient à aller à l'encontre des objectifs de la partie XIII en matière de politique fiscale, notamment les objectifs politiques particuliers sous-jacents aux modifications proposées dans le budget de 2007 visant l'élimination de la retenue d'impôt sur les intérêts payés à des personnes sans lien de dépendance. En outre, la décision rendue engendre une incertitude accrue — et inappropriée, croyons-nous —

\_

<sup>&</sup>lt;sup>3</sup> L'alinéa 212(1)i) prévoit une retenue d'impôt lorsque le bénéficiaire du paiement se rapportant à une clause restrictive est un non-résident.

en ce qui a trait à la portée de l'alinéa 212(1)i). La situation nous semble nécessiter une clarification.

# L'absence générale de retenues d'impôt réduit le coût du capital des entreprises canadiennes

Les entreprises canadiennes comptent sur les marchés publics et privés de capitaux d'emprunt pour financer leurs activités. Elles sont habituellement en mesure d'accéder à des capitaux d'emprunt de sources étrangères à des taux concurrentiels, en partie parce qu'aucun impôt n'est généralement retenu sur les paiements d'intérêt transfrontaliers entre entités sans lien de dépendance. Même si cette pratique était en vigueur depuis de nombreuses années sur le marché de l'emprunt à long terme (plus de 5 ans), les intérêts transfrontaliers sur les emprunts à court terme étaient quant à eux généralement assujettis aux retenues d'impôt avant les modifications apportées en 2007. Ces modifications, proposées dans le cadre des changements apportés à l'époque à la Convention fiscale entre le Canada et les États-Unis, reflétaient une décision politique de réduire le coût du capital des entreprises canadiennes grâce à l'élimination de la retenue d'impôt sur les emprunts à court terme ou les emprunts renouvelables<sup>4</sup>.

En règle générale, les participants sans lien de dépendance aux marchés étrangers de capitaux d'emprunt s'attendent maintenant à ce que le rendement des prêts consentis à des emprunteurs canadiens ne soit soumis à aucune retenue d'impôt; de la même façon, les émetteurs canadiens de titres d'emprunt s'attendent généralement à ce que leur coût du capital ne subisse aucune augmentation en raison de paiements majorés qu'ils auraient à verser aux détenteurs de titres d'emprunt en compensation de toute retenue d'impôt. Cette situation tient au fait que les intérêts payés à des personnes sans lien de dépendance ne sont habituellement pas assujettis à l'impôt de la partie XIII. Il est généralement entendu que divers autres paiements à un créancier non-résident, comme les frais afférents à l'emprunt, ne sont soumis à aucune autre disposition d'assujettissement de la partie XIII.

C'est dans ce contexte que les conséquences anormales possibles de l'arrêt *Pangaea* nous préoccupent. Dans la suite du présent mémoire, nous décrirons des cas précis<sup>5</sup> qui ont été portés à notre attention et exposerons nos suggestions quant aux mesures gouvernementales que nous estimons appropriées.

Avant de passer à ces exemples, il est utile de noter que les conseillers prudents recommandent normalement aux émetteurs de retenir l'impôt de la partie XIII dès qu'il existe un risque justifié que cet impôt soit exigible, même s'il est raisonnable de croire qu'il ne le sera pas. Il en est ainsi puisque les émetteurs de titres d'emprunt ont la

<sup>&</sup>lt;sup>4</sup> Le fardeau économique de la retenue d'impôt est normalement assumé par l'emprunteur, par l'intermédiaire de clauses de « majoration » classiques ou de coûts d'emprunt plus élevés associés à l'accès à un bassin plus restreint (national) de capitaux d'emprunt disponibles.

<sup>&</sup>lt;sup>5</sup> Pour plus de clarté, ces exemples sont ceux dont nous avons été informés jusqu'à maintenant et n'ont pour but que d'illustrer notre propos, et non pas de l'étayer de manière exhaustive. D'autres exemples pourraient se présenter au fil du temps.

responsabilité de payer cet impôt (et les pénalités et intérêts qui s'y rattachent) s'il s'avère en définitive qu'il est exigible sur les montants payés ou crédités par eux aux contribuables non-résidents porteurs de leurs titres. Bien que la *Loi* confère aux débiteurs un droit de recouvrement contre les contribuables non-résidents, l'exercice de ce droit risque d'être difficile, voire impossible, dans ce genre de situation, et le droit en question sera normalement invalidé de toute manière par une clause de majoration imputant généralement à l'émetteur la responsabilité de cet impôt. De plus, la responsabilité de l'omission de retenir l'impôt de la partie XIII incombe personnellement aux administrateurs de la société, un élément d'une pertinence particulière lorsque l'émetteur se trouve en difficulté financière.

Force est de conclure que les émetteurs prudents pourraient se sentir obligés de retenir l'impôt de la partie XIII sur des paiements comme ceux que nous décrivons ci-après. Comme nous le verrons, le coût du capital étranger s'en trouve augmenté — ce qui contredit de manière flagrante la justification politique des modifications apportées en 2007.

# Les commissions d'engagement payées à des prêteurs sans lien de dépendance

Dans maintes situations, un emprunteur doit payer des commissions et des frais en contrepartie du consentement du bailleur de fonds à lui prêter de l'argent ou à mettre des fonds à sa disposition. Dans le cas d'une facilité de prêt, ces frais sont souvent appelés « frais d'utilisation ». Ces types de frais sont généralisés et touchent un vaste éventail de facilités de prêt dans le cadre desquelles les bailleurs de fonds reçoivent des sommes en contrepartie de leur consentement à avancer des fonds au moment, actuel ou futur, où ils devront s'acquitter de l'engagement de prêt.

Ces commissions d'engagement et ces frais d'utilisation ne sont généralement pas assimilés à un intérêt<sup>6</sup>. Avant l'arrêt *Pangaea*, la plupart des conseillers étaient le plus souvent d'avis que ces commissions et ces frais n'étaient pas assujettis à l'impôt de la partie XIII lorsqu'ils étaient versés à un non-résident du Canada<sup>7</sup>. Ce point de vue ne reposait pas sur une exception précise de la *Loi*, mais plutôt sur le simple fait qu'aucune disposition de la partie XIII, y compris l'alinéa 214(15)b), ne prévoyait l'assujettissement de ces sommes à l'impôt de cette partie. Les commissions d'engagement, les frais d'utilisation et les autres commissions et frais semblables sont des attributs standard du financement par emprunt.

<sup>&</sup>lt;sup>6</sup> Selon l'alinéa 214(15)b), ces frais sont considérés comme étant un intérêt seulement lorsque le nonrésident serait tenu de payer l'impôt de la partie XIII sur les intérêts réellement payés à l'égard de l'emprunt. Si le prêteur et l'emprunteur n'ont aucun lien de dépendance, ce ne sera normalement pas le cas.

<sup>&</sup>lt;sup>7</sup>Il est généralement convenu que ces sommes sont imposables comme un revenu ordinaire en vertu de la partie I pour un résident du Canada, soit parce qu'elles représentent un revenu de bien ou d'entreprise, soit parce que l'alinéa 12(1)x) s'applique.

Compte tenu de l'approche adoptée par la Cour d'appel fédérale dans l'affaire *Pangaea*, cette analyse doit être reconsidérée. Comme l'a fait remarquer la Cour, la définition se rapporte à un « accord [...] qui influe, ou vise à influer, de quelque manière que ce soit, sur l'acquisition ou la fourniture de biens ou de services par [le contribuable] [...] ». L'accord en vertu duquel ces frais sont payés vise-t-il à « influer, de quelque manière que ce soit, sur l'acquisition ou la fourniture de biens ou de services par [le contribuable] [c'est-à-dire le prêteur] »? Il semble que ce soit bien le cas — puisqu'il influe sur la fourniture de fonds. L'accord vise également à influer sur l'acquisition d'un bien par le prêteur — soit le titre d'emprunt<sup>8</sup>. Le rejet par la Cour d'un argument invoquant l'objet de la *Loi* de sorte à « réduire » la portée extrêmement large du texte amène les conseillers à craindre, à juste titre, qu'un autre tribunal puisse adopter cette approche et traiter les commissions d'engagement, les frais d'utilisation et les autres frais liés au consentement d'un prêteur à mettre des fonds à la disposition d'un emprunteur comme une contrepartie se rapportant à une « clause restrictive », ce qui soulève une contradiction directe entre l'alinéa 212(1)i) et l'alinéa 214(15)b) en de telles circonstances.

Il semble clair que l'assujettissement de ces commissions d'engagement et de ces frais d'utilisation à l'impôt de la partie XIII n'était pas l'intention du législateur, quelle que soit la théorie qui est envisagée quant à la portée prévue de l'article 56.4. De plus, il apparaît que cet assujettissement va à l'encontre de l'orientation politique adoptée au cours des récentes années quant à l'impôt de la partie XIII, ainsi qu'à la pratique, en vigueur depuis des années, consistant à considérer que ces frais ne doivent pas être assujettis à l'impôt de la partie XIII lorsque l'intérêt sous-jacent ne l'aurait pas été, comme l'indique l'alinéa 214(15)b). Nous soutenons respectueusement que des mesures correctives, comme celles que nous décrivons plus en détail ci-après, s'imposent.

# Les commissions de consentement versées aux porteurs de titres d'emprunt sans lien de dépendance

Il arrive parfois que les émetteurs de titres d'emprunt cherchent à modifier les conditions d'un emprunt. Ce peut être le cas lorsque l'émetteur craint qu'une décision qu'il souhaite prendre pour des raisons d'affaires n'entraîne par ailleurs le non-respect d'une clause restrictive positive ou négative. L'émetteur pourrait, par exemple, projeter de conclure un accord de fusion, d'acquisition ou de regroupement que ne permet pas le contrat initial. Il pourrait aussi s'agir d'un émetteur qui éprouve des difficultés financières et qui souhaite modifier ou restructurer sa dette, notamment en demandant un assouplissement d'une clause restrictive financière ou la suppression d'autres clauses restrictives contraignantes.

Dans la plupart des cas, l'émetteur devra obtenir le consentement d'une majorité donnée des porteurs de titres, les deux tiers par exemple. Il n'est pas rare que les émetteurs

<sup>&</sup>lt;sup>8</sup> L'exception que prévoit la définition de « clause restrictive » dans le cas d'accords en ce qui a trait à la disposition de biens du contribuable (les fonds du prêteur) ne sera d'aucune utilité, car ces frais sont payés peu importe qu'en définitive, les fonds soient avancés ou non. Les frais représentent la contrepartie accordée au prêteur pour qu'il se tienne prêt à avancer les fonds.

cherchent à obtenir ce consentement au moyen d'un processus de « sollicitation de consentement ». En pareil cas, l'émetteur offrira généralement de verser une somme, en espèces ou sous une autre forme, à chaque porteur qui accepte les modifications proposées avant une date donnée. La somme ainsi versée peut être relativement modeste ou importante, selon les circonstances; nous croyons qu'il ne serait pas prudent de supposer que les sommes de cette nature seront invariablement négligeables — et, quoi qu'il en soit, rien dans la *Loi* ne permet d'ignorer une obligation, si minime soit-elle. Nos inquiétudes portent précisément sur le traitement de ces commissions de consentement lorsque leur versement est transfrontalier.

Avant l'arrêt *Pangaea*, les conseillers fiscaux étaient généralement d'avis que ces commissions de consentement n'étaient pas assujetties à l'impôt de la partie XIII<sup>9</sup>. Ce point de vue ne reposait pas sur une exception précise de la *Loi*, mais plutôt sur le simple fait qu'aucune disposition de la partie XIII ne prévoyait l'assujettissement de ces sommes à l'impôt de cette partie. Même si les conseillers pouvaient être amenés à envisager la possibilité que ces commissions de consentement soient considérées comme la contrepartie d'une « clause restrictive », au sens du paragraphe 56.4(1), et, par conséquent, qu'elles soient assujetties à l'impôt de la partie XIII en vertu de l'alinéa 212(1)i), il était généralement estimé que le libellé du texte législatif, reconnu pour être général, ne visait pas ces sommes, et qu'un tribunal éclairé conclurait donc que cette disposition ne devait pas s'appliquer, compte tenu du contexte et de l'objectif de ladite disposition<sup>10</sup>.

Étant donné l'approche adoptée par la Cour d'appel fédérale dans l'affaire Pangaea, l'analyse prépondérante doit être reconsidérée. Lorsque l'émetteur de titres d'emprunt propose de verser une somme en contrepartie du consentement d'un porteur, et que le porteur accepte l'offre en donnant ce consentement, il s'ensuit la création d'un accord. Cet accord vise-t-il à « influer, de quelque manière que ce soit, sur l'acquisition ou la fourniture de biens ou de services par [le contribuable] [c'est-à-dire le prêteur] »? Ce pourrait être le cas. Le porteur du titre consent à ce que des modifications soient apportées aux conditions afférentes au bien sous-jacent (le titre d'emprunt). On pourrait considérer que l'accord influe sur la fourniture (continue) du bien par le contribuable, soit les fonds prêtés, en particulier si le consentement se rapporte à la modification d'une clause restrictive qui aurait pu être autrement transgressée et permettait au contribuable d'exiger un remboursement aux termes d'une clause d'exigibilité anticipée (ou, plus généralement, dans la mesure où les modifications influent sur les conditions en vigueur en vertu desquelles le prêt continuera d'être fourni). Enfin, si les modifications sont suffisamment importantes pour entraîner une novation, on peut considérer que le porteur du titre d'emprunt « acquiert un bien », soit la créance issue de la novation. Bien

<sup>&</sup>lt;sup>9</sup> Il est généralement convenu que ces sommes sont imposables comme un revenu ordinaire en vertu de la partie I pour un résident du Canada, soit parce qu'elles représentent un revenu de bien ou d'entreprise, soit parce que l'alinéa 12(1)x) s'applique.

<sup>&</sup>lt;sup>10</sup> À cet égard, le raisonnement sur lequel reposait le jugement rendu par la Cour de l'impôt en 2018 dans l'affaire *Pangaea* a été relativisé par plusieurs qui l'estimaient erroné et susceptible d'être renversé ou sensiblement limité dans le cadre de l'appel.

entendu, selon certains arguments raisonnables, les commissions de consentement ne devraient pas être traitées comme la contrepartie d'une clause restrictive, mais l'arrêt *Pangaea* fait bifurquer l'analyse en préconisant une interprétation très textuelle. Bien que, de toute évidence, les commissions de consentement d'un emprunteur diffèrent des faits propres à l'affaire *Pangaea*, le rejet par la Cour d'une approche axée sur l'objet de la *Loi* et visant à « réduire » la portée extrêmement large du texte amène les conseillers à craindre qu'un autre tribunal puisse fort bien adopter cette approche et traiter les commissions de consentement comme la contrepartie d'une « clause restrictive ».

Une fois de plus, il semble clair que l'assujettissement des commissions de consentement à l'impôt de la partie XIII dans ce contexte n'était pas l'intention du législateur, que cet assujettissement déroge à l'orientation politique adoptée au cours des récentes années et auparavant quant à l'impôt de la partie XIII, et que des mesures correctives comme celles qui sont décrites avec plus de précision ci-après devraient donc être prises.

# Les paiements à des porteurs de titres d'emprunt sans lien de dépendance en contexte de restructuration

Un autre sujet de préoccupation est celui des opérations de restructuration en cas de difficultés financières.

Supposons qu'un émetteur éprouve de graves difficultés financières, si bien que la valeur de marché de ses titres d'emprunt est inférieure à leur valeur nominale. Dans ce genre de situation, les émetteurs proposent souvent l'échange des titres d'emprunt contre des actions. Un émetteur peut, par exemple, proposer aux porteurs d'échanger chaque obligation non garantie d'une valeur nominale de 100 \$ contre des actions ayant une juste valeur marchande de 40 \$. Évidemment, les porteurs des titres d'emprunt subiront une perte, et l'émetteur aura un « montant remis ».

Dans bien des cas, l'émetteur inclura dans sa proposition une clause prévoyant que les porteurs d'obligations non garanties qui acceptent que l'échange ait lieu avant une date donnée recevront des actions supplémentaires; par exemple, un porteur d'obligations non garanties donnant son consentement « avant l'échéance » pourrait recevoir des actions ayant une juste valeur marchande de 50 \$. La plus-value de 10 \$ pourrait fort bien être considérée comme une contrepartie pour le porteur qui a consenti au plan de restructuration avant la date fixée, plutôt que comme une contrepartie à l'échange luimême, pour ce qui a trait à l'alinéa 68c).

Toutefois, une analyse semblable à celle que nous avons décrite plus tôt pourrait s'appliquer dans cette situation et risquerait d'amener les conseillers de l'émetteur à le mettre en garde contre le risque important que le « paiement » de 10 \$, s'il est transfrontalier, soit assujetti à l'impôt de la partie XIII dont la responsabilité incombe à l'émetteur — et aux administrateurs à titre personnel si l'émetteur ne dispose pas des ressources nécessaires pour acquitter l'impôt, les pénalités et les intérêts. La situation est lourdement aggravée du fait que la retenue d'impôt n'est pas une solution applicable,

étant donné que le « paiement » n'est pas effectué en espèces et que l'émetteur consacrera les fonds à l'exploitation.

Les entreprises canadiennes engagées dans une restructuration pourraient simplement écarter cette solution traditionnelle du fait qu'elle est impraticable en raison de l'incertitude relative à la retenue d'impôt. Nous ne croyons pas que le législateur ait eu l'intention de faire obstacle à une restructuration de cette nature.

#### Recommandation

Nous recommandons que la Loi soit modifiée afin que les paiements comme ceux que nous avons décrits ici soient traités à titre de paiements d'intérêt réputés afférents à la dette (autres que des intérêts sur créances participatives), aux fins de la partie XIII.

Cet aménagement pourrait être réalisé grâce à la modification du paragraphe 214(15).

L'alinéa 214(15)b), qui porte sur les frais d'utilisation et les autres frais similaires, pourrait être modifié grâce à la simple suppression de la condition selon laquelle l'intérêt réel sur le titre d'emprunt est imposable en vertu de la partie XIII. Ainsi, les frais associés au consentement à prêter de l'argent à une personne ou à mettre de l'argent à sa disposition seraient traités comme des intérêts aux fins de la partie XIII.

Afin que soit résolue la question des commissions de consentement du type que nous avons décrit ci-dessus, il serait possible d'ajouter au paragraphe 214(15) un nouvel alinéa en vertu duquel ces commissions seraient réputées être des intérêts aux fins de la partie XIII. Nous serons heureux de suggérer le libellé de cet alinéa si cela peut être utile.

Enfin, l'alinéa 212(1)i) — la disposition d'assujettissement de la partie XIII en ce qui a trait aux paiements relatifs à une clause restrictive — devrait être modifié de manière à ce qu'en soient exclues toutes les sommes qui sont un intérêt aux fins de la partie XIII ou qui sont réputées l'être.

Afin de rassurer le marché canadien des capitaux d'emprunt, nous recommandons que le ministère des Finances publie une lettre d'intention indiquant (sous réserve des mises en garde usuelles) qu'il entend recommander de telles modifications au ministre.

\*\*\*

Des membres du Comité mixte et d'autres experts en fiscalité ont pris part aux discussions ayant abouti au mémoire et ont contribué à sa rédaction, notamment :

- Bruce Ball CPA Canada
- Ken Griffin PwC Canada
- Ian Crosbie Davies Ward Phillips & Vineberg Carrie Smit Goodmans LLP S.E.N.C.R.L., s.r.l.
- Angelo Nikolakakis EY Cabinet d'avocats s.r.l./S.E.N.C.R.L.

  - Jeffrey Trossman Blake, Cassels & Graydon S.E.N.C.R.L., s.r.l.

Nous espérons que vous trouverez notre mémoire utile. Nous serons heureux d'en discuter plus avant avec vous au moment qui vous conviendra.

Nous vous prions d'agréer, Monsieur, nos salutations distinguées.

David Bunn

Président, Comité sur la fiscalité

Comptables professionnels agréés du Canada

Angelo Nikolakakis

Président, Section du droit fiscal

Association du Barreau canadien

These materials are important and require your immediate attention. They require holders of Debentures (as defined below) to make important decisions. If you are in doubt as to what decision to make, please contact your financial, legal, income tax and/or other professional advisors. If you have any questions, or require assistance with delivering your consent, please contact the information agent, Carson Proxy Advisors, by phone at 1-800-530-5189 (collect 416-751-2066) or by email at info@carsonproxy.com.

The matters described in this document have not been approved by any securities regulatory authority nor has any securities regulatory authority expressed an opinion about the fairness or merits of such matters or the adequacy of the information contained in this document. Any representation to the contrary is an offence. Debentureholders in the United States should read the Notice to Debentureholders in the United States on page 3 of the Consent and Proxy Solicitation Statement.



#### ALEAFIA HEALTH INC.

NOTICE OF EXTRAORDINARY MEETING OF HOLDERS OF 8.5% UNSECURED CONVERTIBLE DEBENTURES DUE JUNE 27, 2022 (THE "DEBENTURES")

and

CONSENT AND PROXY SOLICITATION STATEMENT
RELATING TO
PROPOSED AMENDMENTS TO THE TRUST INDENTURE DATED AS OF JUNE 27, 2019
GOVERNING THE DEBENTURES

MEETING TO BE HELD AT 8:30 A.M. (EASTERN TIME) ON THURSDAY, JUNE 23, 2022 IF THE CONSENT SOLICITATION DOES NOT ACHIEVE THE REQUISITE APPROVAL

MAY 27, 2022

Aleafia Health Inc. (the "Company", "we" or "us") is soliciting consents from holders of its 8.5% unsecured convertible debentures due June 27, 2022 (the "Debentures") in order to approve the proposed amendments to the trust indenture dated as of June 27, 2019 governing the Debentures (the "Indenture").

To make this change, we need the consent of at least 66%% of the outstanding principal amount of the Debentures. Your consent is important to us. If you have any questions regarding the information contained in this Consent and Proxy Solicitation Statement, you may contact the Company by email at <a href="mailto:ir@aleafiahealth.com">ir@aleafiahealth.com</a> or the Company's Information Agent, Carson Proxy Advisors, by phone at 1-800-530-5189 (collect 416-751-2066) or by email at <a href="mailto:info@carsonproxy.com">info@carsonproxy.com</a>.

The Tabulation Agent for the Consent Solicitation and the Depositary for Consent is:

**Computershare Trust Company of Canada** 



Telephone: 1-800-564-6253

The Information Agent for the Consent Solicitation is:

**Carson Proxy Advisors** 



Telephone: 1-800-530-5189 (collect 416-751-2066) Email: info@carsonproxy.com

TO CONSENT OR WITHHOLD CONSENT FOR THE PROPOSED INDENTURE AMENDMENTS (AS DEFINED BELOW), PLEASE COMPLETE THE APPLICABLE CONSENT AND PROXY FORM IN ACCORDANCE WITH THE INSTRUCTIONS SET OUT THEREIN AS SOON AS PRACTICABLE AND IN ANY EVENT NO LATER THAN 4:00 P.M. (EASTERN TIME) ON FRIDAY, JUNE 17, 2022.

BENEFICIAL OR NON-REGISTERED HOLDERS OF DEBENTURES MUST CONTACT THE INTERMEDIARY WITH WHOM THEIR DEBENTURES ARE HELD, SUCH AS, AMONG OTHERS, BROKERS, BANKS, TRUST COMPANIES, SECURITIES DEALERS OR OTHER INTERMEDIARIES (EACH, AN "INTERMEDIARY") AND OBTAIN AND FOLLOW THE INTERMEDIARY'S INSTRUCTIONS WITH RESPECT TO PROVIDING CONSENT.

HOLDERS OF DEBENTURES WHO RESPOND TO THE CONSENT SOLICITATION AND PROVIDE CONSENT BEFORE 4:00 P.M. (EASTERN TIME) ON FRIDAY, JUNE 17, 2022 OR, IF BENEFICIAL HOLDERS ARE PROVIDING INSTRUCTIONS TO AN INTERMEDIARY, IN SUFFICIENT TIME (AS DETERMINED BY THE INTERMEDIARY) BEFORE 4:00 P.M. (EASTERN TIME) ON WEDNESDAY, JUNE 15, 2022, MAY BE ELIGIBLE TO RECEIVE A CONSENT FEE EQUAL TO THE AMOUNT OF INTEREST ACCRUED AT A RATE OF 8.5% PER ANNUM BETWEEN JULY 1, 2021 AND THE EFFECTIVE DATE OF THE AMENDMENT TO THE DEBENTURES OWNED BY SUCH HOLDER AS OF THE RECORD DATE (AS DEFINED HEREIN). SUCH CONSENT FEE WILL BE PAYABLE THROUGH THE ISSUANCE OF ADDITIONAL DEBENTURES UPON FULFILMENT OF CERTAIN CONDITIONS PRECEDENT DESCRIBED IN THE ACCOMPANYING CONSENT AND PROXY SOLICITATION STATEMENT.

NOTICE OF EXTRAORDINARY MEETING OF DEBENTUREHOLDERS	]
CONSENT AND PROXY SOLICITATION STATEMENT	1
CONSENT AND I ROAT SOLICITATION STATEMENT	1
Introduction	
Notice to Debentureholders in the United States	
United States Restrictions	3
Notice Regarding Information	3
Cautionary Note Regarding Forward-Looking Statements	
The Debenture Amendments	5
Background	5
Reasons for the Debenture Amendments	5
Summary of the Debenture Amendments	<i>t</i>
Private Placement	9
Support Agreements	9
Consent Fee	12
Payment Conditions	13
Payment of Consent Fee	14
Potential Dilution	14
General Solicitation and Meeting Matters	15
Approval Required under the Indenture	13
Consent and Proxy Solicitation	16
Procedures for Providing Consent and Voting	17
Certain Canadian Federal Income Tax Considerations	20
Interest of Certain Persons or Companies in Matters to be Acted Upon	24
Other Business	24
Debentureholder Rights	24
Tabulation Agent and Information Agent	24
Legal Matters	
BOARD APPROVAL	25

APPENDIX "A" EXTRAORDINARY RESOLUTION

# **IMPORTANT DATES**

Capitalized terms used on this page are defined in the accompanying Consent and Proxy Solicitation Statement.

**Record Date** As of the close of business on

Tuesday, May 24, 2022

The date fixed as the date for the determination of Debentureholders entitled to (i) receive notice of the Meeting, (ii) provide instructions to consent or withhold consent in connection with the Consent Solicitation, or to vote for or against the Extraordinary Resolution at the Meeting, and (iii) if applicable, receive the Consent Fee.

CDS Deadline 4:00 p.m. (Eastern time) on

Wednesday, June 15, 2022

The deadline for CDS Participants to submit consents to the CDSX system.

Consent/Proxy Deadline 4:00 p.m. (Eastern time) on Friday, June 17, 2022

The deadline for submission of consent and proxy forms by registered holders of Debentures or their designated proxies.

Please note that, where applicable, CDS Participants may set deadlines for the return of consent and voting instructions that are well in advance of the Consent/Proxy Deadline.

Announcement of the results of the Consent Solicitation and Cancellation of the Meeting, if applicable On or about Monday, June 20, 2022 If Debentureholders representing not less than 66 2/3% of the principal amount of all outstanding Debentures have delivered valid consents and proxies consenting to the approval of the Extraordinary Resolution by the Consent/Proxy Deadline (and have not validly revoked such consents and proxies), the Extraordinary Resolution will be passed by the written consent of the Debentureholders and the Meeting will be cancelled.

**Meeting Date and Time (if held)** 

8:30 a.m. (Eastern time) on Thursday, June 23, 2022

The Meeting has been called for the Debentureholders to consider and, if deemed appropriate, pass the Extraordinary Resolution approving the Debenture Amendments, if sufficient consents have not been received by the Consent/Proxy Deadline.

#### **ALEAFIA HEALTH INC.**

#### NOTICE OF EXTRAORDINARY MEETING OF DEBENTUREHOLDERS

**NOTICE IS HEREBY GIVEN** that an extraordinary meeting (the "**Meeting**") of the holders ("**Debentureholders**") of the 8.5% unsecured convertible debentures due June 27, 2022 (the "**Debentures**") of Aleafia Health Inc. (the "**Company**") will be held at the offices of Aird & Berlis LLP, 181 Bay Street, Suite 1800, Brookfield Place, Toronto ON M5J 2T9, on Thursday, June 23, 2022 at 8:30 a.m. (Eastern Time) for the following purposes:

- 1. to consider and, if deemed appropriate, to adopt, with or without amendment, an extraordinary resolution (the "Extraordinary Resolution") in the form attached as Appendix "A" to the consent and proxy solicitation statement of the Company (the "Solicitation Statement") accompanying this Notice of Extraordinary Meeting of Debentureholders, approving certain amendments to the trust indenture governing the Debentures between the Company and Computershare Trust Company of Canada, as debenture trustee (the "Debenture Trustee"), dated as of June 27, 2019 (the "Indenture") and authorizing the Debenture Trustee to execute an amended and restated indenture (the "Amended and Restated Indenture"), and one or more supplemental trust indentures (the "Supplemental Indentures") giving effect to such amendments; and
- 2. to transact such further or other business as may properly come before the Meeting or any adjournment or adjournments thereof.

The accompanying Solicitation Statement provides additional information relating to the consent and proxy solicitation and matters to be dealt with at the Meeting, if held, and forms part of this Notice of Extraordinary Meeting of Debentureholders.

The record date for entitlement to submit elections with respect to consent, and to notice of, and to vote at, the Meeting is the close of business on Tuesday, May 24, 2022 (the "**Record Date**"). Each Debentureholder of record as of the Record Date will have one vote in respect of each \$1,000 principal amount of Debentures of which such Debentureholder shall then be the holder as of the Record Date.

Pursuant to the provisions of the Indenture, to be passed at the Meeting (or any adjournment thereof), the Extraordinary Resolution must be passed, subject to the terms of the Indenture, by the favourable votes of the holders of not less than 66 2/3% of the principal amount of Debentures present in person or represented by proxy at the Meeting (or any adjournment thereof) and voted on a poll upon such resolution.

Holders of not less than 25% of the principal amount of the Debentures then outstanding will constitute a quorum for the Meeting. In the absence of a quorum within 30 minutes after the time appointed for the Meeting, then the Meeting may be adjourned for a period of not less than 14 and not more than 60 calendar days and to such place and time as may be appointed by the chairman of the Meeting. Not less than ten days' notice shall be given of the time and place of such adjourned Meeting and, at the adjourned Meeting, the Debentureholders present in person or by proxy shall form a quorum and may transact the business for which the Meeting was originally called. In addition, the Company reserves the right to waive the Consent/Proxy Deadline (as defined below) and accept and treat as valid those consents and proxies received after the Consent/Proxy Deadline for the purpose of both the Consent Solicitation (as defined below) and the Meeting.

Notwithstanding the foregoing, the Indenture provides that the Extraordinary Resolution may also be passed by Debentureholders holding not less than 66 2/3% of the principal amount of all the outstanding Debentures by an instrument in writing signed in one or more counterparts. Accordingly, pursuant to the Solicitation Statement, the Company is simultaneously soliciting the written consent of Debentureholders to the passing of the Extraordinary Resolution (the "Consent Solicitation"). Debentureholders who execute and deliver a valid consent and proxy form consenting to and voting for the approval of the Extraordinary Resolution (and who do not validly revoke such consent and proxy) prior to the Consent/Proxy Deadline shall be considered to have provided written consent to the Extraordinary Resolution by instrument in writing for the purposes of the Consent Solicitation.

If Debentureholders representing not less than 66 2/3% of the principal amount of all the outstanding Debentures have delivered valid consents and proxies consenting to and voting for the approval of the Extraordinary Resolution by 4:00 p.m. (Eastern time) on Friday, June 17, 2022 (the "Consent/Proxy Deadline") and have not validly revoked such consents and proxies, the Extraordinary Resolution will be passed by the written consent of the Debentureholders and the Meeting will be cancelled. The Company will notify Debentureholders of any such approval and cancellation of the Meeting prior to the commencement of the Meeting. The Company reserves the right to terminate, extend or modify the terms of the solicitation of consents and proxies at any time prior to the Meeting.

Due to restrictions relating to the global COVID-19 pandemic, and to mitigate risks to the health and safety of our communities, anyone planning to attend the Meeting in person will be required to fill out a health screening form (available here: <a href="https://airdberlis.service-now.com/pscn">https://airdberlis.service-now.com/pscn</a>) within 24 hours prior to the Meeting and will be asked to provide proof of vaccination against COVID-19 upon entering the Meeting. Those who have not complied with these requirements may be denied entry to the Meeting.

The amendments to the Indenture may only by implemented upon satisfaction of all of the following conditions to close (collectively, the "Conditions to Close"):

- 1. the Company shall complete a private placement equity offering for minimum aggregate gross proceeds of not less than \$5,000,000 (the "Private Placement");
- 2. the Extraordinary Resolution shall be duly passed by Debentureholders in accordance with the provisions of the Indenture, either: (a) by consent in writing; or (b) at the Meeting (or any adjournment thereof), if held; and
- 3. each of the Support Agreement Closing Conditions (as defined in the Solicitation Statement) shall have been satisfied or waived, as applicable, on or prior to the Effective Time (as defined in the Solicitation Statement).

As soon as practical following satisfaction of all of the Conditions to Close, and in compliance with the conditions contained in the Indenture, assuming the Company does not exercise its discretion not to amend and restate the Indenture or enter into the Supplemental Indentures, the Company and the Debenture Trustee will execute and deliver the Amended and Restated Indenture and the Supplemental Indentures to give effect to the Debenture Amendments, at which time the Debenture Amendments will become effective and binding on all Debentureholders.

Based on the register of Debentures maintained by the Debenture Trustee, all of the Debentures are held through a "bookentry" system under which such Debentures are evidenced by a non-certificated format (electronically) that is registered in the name of CDS Clearing and Depository Services Inc. ("CDS"). As such, CDS is the sole registered Debentureholder.

Only registered Debentureholders as of the Record Date, or their duly appointed proxyholders, have the right to provide or withhold consent as part of the Consent Solicitation and to vote at the Meeting, or to appoint or revoke a proxy, as part of the Proxy Solicitation. However, CDS, or its duly appointed proxyholders, may only vote the Debentures in accordance with instructions received from the beneficial Debentureholders. Beneficial Debentureholders as of the Record Date wishing to consent or withhold consent as part of the Consent Solicitation or wishing to vote their Debentures at the Meeting must provide instructions to the broker, dealer, commercial bank, trust company or other intermediary which is a participant of CDS (a "CDS Participant") through which they hold their Debentures in sufficient time (as determined by the CDS Participant through which they hold their Debentures) prior to 4:00 p.m. (Eastern time) on Wednesday, June 15, 2022 (the "CDS Deadline"), being the deadline for CDS Participants to submit consent and proxy instructions to the CDSX system.

Beneficial Debentureholders may direct their broker or other intermediary through which they hold their Debentures to make an election to consent or withhold consent and vote through CDSX prior to the deadline. However, the completed and executed consent and proxy form must also be returned to Computershare Trust Company of Canada, the Tabulation Agent (as such term is defined in the Solicitation Statement), by the registered Debentureholder or those CDS Participants designated as proxies of the registered Debentureholder, if and as applicable, even when a direction or an election is made through CDSX. Instructions and directions submitted through CDSX will constitute an instruction and direction to the registered holder of the applicable Debentures, or its proxyholder (where applicable), to complete, execute and deliver a consent and proxy form as so instructed and directed, and to receive payment of any fee through CDSX.

If you have any questions or require more information with regard to voting your Debentures, please contact the Information Agent or the Solicitation Agent (as such terms are defined in the Solicitation Statement) using the information provided on the back cover of the Solicitation Statement.

DATED at Toronto, Ontario, this 27th day of May, 2022.

BY ORDER OF THE BOARD OF DIRECTORS

(Signed) "Mark J. Sandler" Chair of the Board of Directors



#### ALEAFIA HEALTH INC.

#### CONSENT AND PROXY SOLICITATION STATEMENT

This document is important and requires your immediate attention. If you have any questions regarding the information contained in this document, you may contact the Company, by email at <u>ir@aleafiahealth.com</u> or the Company's Information Agent, Carson Proxy Advisors, by phone at 1-800-530-5189 (collect 416-751-2066) or by email at <u>info@carsonproxy.com</u>.

#### INTRODUCTION

Aleafia Health Inc. (the "Company", "Aleafia", "we" or "us"), is separately but concurrently soliciting written consents (the "Consent Solicitation") and proxies (the "Proxy Solicitation" and, together with the Consent Solicitation, the "Solicitation") whereby the holders (the "Debentureholders") of 8.5% unsecured convertible debentures due June 27, 2022 (the "Debentures") of the Company are asked to consider an extraordinary resolution (the "Extraordinary Resolution") in the form attached as Appendix "A" to this consent and proxy solicitation statement (the "Solicitation Statement"), approving certain amendments (the "Debenture Amendments") to the trust indenture governing the Debentures between the Company and Computershare Trust Company of Canada, as debenture trustee (the "Debenture Trustee"), dated as of June 27, 2019 (the "Indenture"), and authorizing the Debenture Trustee to execute an amended and restated indenture (the "Amended and Restated Indenture"), and one or more supplemental trust indentures (the "Supplemental Indentures") giving effect to such amendments; and all subject to the terms of the Amended and Restated Indenture and Supplemental Indentures pursuant to the terms and conditions described in this Solicitation Statement and the accompanying consent and proxy form.

The proposed Debenture Amendments are described in detail in this Solicitation Statement under the heading "The Debenture Amendments".

Pursuant to the Consent Solicitation, the Company is soliciting written consent from Debentureholders representing not less than 66 2/3% of the principal amount of all outstanding Debentures for the approval of the Extraordinary Resolution.

In addition to the Consent Solicitation, pursuant to the Proxy Solicitation, the Company is soliciting proxies in connection with an extraordinary meeting of Debentureholders to be held at the offices of Aird & Berlis LLP, 181 Bay Street, Suite 1800, Brookfield Place, Toronto ON M5J 2T9, on Thursday, June 23, 2022 at 8:30 a.m. (Eastern time) (the "Meeting"), unless adjourned, postponed or earlier cancelled. The Meeting will only be held if the Consent Solicitation does not achieve the required 66 2/3% approval threshold as more fully explained in this Solicitation Statement. If we fail to achieve the required approval threshold pursuant to the Consent Solicitation and the Meeting is held, Debentureholders will be asked to consider and, if thought advisable, to pass, with or without alteration or modification, the Extraordinary Resolution, to authorize the Debenture Amendments, and to authorize the Company, at its option, and the Debenture Trustee to enter into the Amended and Restated Indenture and the Supplemental Indentures to give effect to the Debenture Amendments, and to transact such further or other business as may properly come before the Meeting or any postponement or adjournment thereof.

If Debentureholders representing not less than 66 2/3% of the principal amount of all the outstanding Debentures have delivered valid consents and proxies consenting to and voting for the approval of the Extraordinary Resolution prior to 4:00 p.m. (Eastern time) on Friday, June 17, 2022 (the "Consent/Proxy Deadline") (and have not validly revoked such consents and proxies), the Extraordinary Resolution will be passed by the written consent of the Debentureholders and the Meeting will be cancelled. The Company will notify Debentureholders of any such approval and cancellation of the Meeting prior to the time scheduled for commencement of the Meeting. The Company reserves the right to terminate, extend or modify the terms of the solicitation of consents and proxies at any time prior to the Meeting.

Due to restrictions relating to the global COVID-19 pandemic, and to mitigate risks to the health and safety of our communities, anyone planning to attend the Meeting in person will be required to fill out a health screening form (available here: <a href="https://airdberlis.service-now.com/pscn">https://airdberlis.service-now.com/pscn</a>) within 24 hours prior to the Meeting and will be asked to provide proof of vaccination against COVID-19 upon entering the Meeting. Those who have not complied with these requirements may be denied entry to the Meeting.

Prior to the commencement of the Consent Solicitation, the Company entered into consent and support agreements ("Support Agreements") with certain Debentureholders holding an aggregate of approximately \$21,677,367 principal amount of the outstanding Debentures, representing approximately 58.04% of the Debentures outstanding as of the date hereof. Pursuant to the terms of the Support Agreements, such Debentureholders have agreed to consent in writing and, if necessary, vote in favour of the Extraordinary Resolution at the Meeting. See "Support Agreements" for further details.

The Debenture Amendments will only be implemented by the Company upon satisfaction of all of the following conditions (collectively, the "Conditions to Close"):

- 1. the Company shall complete a private placement equity offering for minimum aggregate gross proceeds of not less than \$5 million (the "**Private Placement**");
- 2. the Extraordinary Resolution shall be duly passed by Debentureholders in accordance with the provisions of the Indenture, either: (a) by consent in writing; or (b) at the Meeting (or any adjournment thereof), if held; and
- 3. each of the Support Agreement Closing Conditions (as defined herein) shall have been satisfied or waived, as applicable, on or prior to the Effective Time (as defined herein). See "Support Agreements" for further details.

As soon as practical following satisfaction of all of the Conditions to Close, and in compliance with the conditions contained in the Indenture and the Support Agreements, the Company and the Debenture Trustee intend to execute and deliver the Amended and Restated Indenture and the Supplemental Indentures to give effect to the Debenture Amendments, at which time the Debenture Amendments will become effective and binding on all Debentureholders (the "Effective Date").

If the Conditions to Close and certain other Payment Conditions (as defined herein) are satisfied or waived, the Company will pay to each Debentureholder as of the Record Date (as defined herein) who responds to the Consent Solicitation and provides valid consent or voting instructions (including to their broker, dealer, commercial bank, trust company or other intermediary which is a participant (a "CDS Participant") within CDS Clearing and Depository Services Inc. ("CDS"), through the online system of CDS known as CDSX ("CDSX"), as applicable), to consent to and to vote in favour of the Extraordinary Resolution by the Consent/Proxy Deadline or CDS Deadline, as applicable, a consent fee equal to the amount of interest accrued between July 1, 2021 and the Effective Date on the principal amount of Debentures owned by such Debentureholder as of the Record Date (the "Consent Fee"). The Consent Fee will be paid in place of any and all accrued interest on the Debentures. Debentureholders who do not respond to this Consent Solicitation will not receive payment of the Consent Fee even though the Debenture Amendments, Amended and Restated Indenture and Supplemental Indentures will be binding on them if and when implemented.

The Consent Fee will be paid through the issuance of additional Series C Debentures (as defined herein) at par (the "Consent Fee Debentures"). Further information regarding the payment of the Consent Fee can be found below in this Solicitation Statement.

Based on the register of Debentures maintained by the Debenture Trustee, all of the Debentures are held through a "bookentry" system under which such Debentures are evidenced by a non-certificated format (electronically) that is registered in the name of CDS. As such, CDS is the sole registered Debentureholder. Only registered Debentureholders as of the Record Date, or their duly appointed proxyholders, have the right to provide or withhold consent as part of the Consent Solicitation and to vote at the Meeting, or to appoint or revoke a proxy, as part of the Proxy Solicitation. However, CDS, or its duly appointed proxyholders, may only vote the Debentures in accordance with instructions received from the beneficial Debentureholders. Beneficial Debentureholders as of the Record Date wishing to consent or withhold consent as part of the Consent Solicitation or wishing to vote their Debentures at the Meeting must provide instructions to the CDS Participant through which they hold their Debentures in sufficient time (as determined by the CDS Participant through which they hold their Debentures) prior to 4:00 p.m. (Eastern time) on Wednesday, June 15, 2022 (the "CDS Deadline"), being the deadline for CDS Participants to submit consent and proxy instructions to the CDSX system.

Beneficial Debentureholders may direct their broker or other intermediary through which they hold their Debentures to make an election to consent or withhold consent and vote through CDSX prior to the deadline. However, the completed and executed consent and proxy form must also be returned to Computershare Trust Company (the "Tabulation Agent") by the registered Debentureholder or those CDS Participants designated as proxies of the registered Debentureholder, if and as applicable, even when a direction or an election is made through CDSX. Instructions and directions submitted through CDSX will constitute an instruction and direction to the registered

holder of the applicable Debentures, or its proxyholder (where applicable), to complete, execute and deliver a consent and proxy form as so instructed and directed, and to receive payment of any fee through CDSX.

If you have any questions regarding the terms of the Solicitation or requests for assistance relating to the procedures for delivering your consent and proxy form, please contact the Company, by email at <u>ir@aleafiahealth.com</u> or contact Carson Proxy Advisors (the "**Information Agent**"), using the contact details on the back cover of this Solicitation Statement.

#### NOTICE TO DEBENTUREHOLDERS IN THE UNITED STATES

NEITHER THE U.S. SECURITIES AND EXCHANGE COMMISSION ("SEC") NOR ANY U.S. STATE SECURITIES COMMISSION HAS PASSED UPON THE ACCURACY OR ADEQUACY OF THIS SOLICITATION STATEMENT. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE.

The solicitation of proxies for the Extraordinary Resolution is not subject to the requirements of Section 14(a) of the U.S. Exchange Act of 1934 or the rules of the U.S. Securities and Exchange Commission thereunder. Accordingly, this Solicitation Statement has been prepared in accordance with applicable legal requirements, if any, in Canada. Debentureholders in the United States should be aware that such Canadian requirements are different from those of the United States.

It may be difficult or impossible for you to enforce your rights and any claim you may have arising under the U.S. federal securities laws, since the Company is located in Canada, and some or all of its officers and directors may be residents of Canada or jurisdictions other than the United States. You may not be able to sue a foreign company or its officers or directors in a foreign court for violations of the U.S. securities laws. It may be difficult or impossible to compel a foreign company and its affiliates to subject themselves to a U.S. court's judgment. Debentureholders in the United States should be aware that the transactions contemplated herein may have tax consequences both in the United States and Canada that are not discussed herein, and should consult their own tax advisors concerning such consequences.

#### **United States Restrictions**

The Debentures may not be (i) transferred to or for the account of a U.S. Person (as such term is used in Regulation S under the United States Securities Act of 1933, as amended (the "1933 Act")) or into the United States or (ii) converted by or for the account or benefit of a U.S. Person or a person in the United States and no common shares may be transferred into or issued in the United States or to a U.S. Person in connection with any conversion of a Debenture. Any purported transfer or conversion that would contravene the foregoing restrictions shall be invalid and not given effect for any purpose whatsoever. Each Debentureholder who is a U.S. Person or is in the United States shall be deemed to have acknowledged and agreed that it shall not be entitled to convert any Debentures into Common Shares while such Debentureholder is a U.S. Person or is in the United States.

#### NOTICE REGARDING INFORMATION

This Solicitation Statement is being delivered to Debentureholders as of the Record Date. Copies of this Solicitation Statement may also be obtained without charge on request to the Company and are available on the Company's profile on the System for Electronic Document Analysis and Retrieval ("SEDAR"), at <a href="www.sedar.com">www.sedar.com</a>.

Recipients of this Solicitation Statement and the related materials should not construe the contents hereof or thereof as legal, business or tax advice. Each recipient should consult its own lawyer, business advisor and tax advisor as to legal, business, tax and related matters concerning the Meeting, the Proxy Solicitation, the Consent Solicitation and the Debenture Amendments contemplated to be approved by the Extraordinary Resolution.

In making your decision regarding the Extraordinary Resolution, you should rely only on the information contained in this Solicitation Statement. No person has been authorized to give any information or make any representations other than those contained in this Solicitation Statement and, if given or made, such information or representations must not be relied upon as having been authorized by the Company, the Debenture Trustee or any other person.

The Debenture Amendments and the Consent Fee may have tax consequences to Debentureholders in Canada and/or the Debentureholders jurisdiction of residence. Debentureholders should not construe the contents of this Solicitation Statement as legal, tax or financial advice and should consult with their own professional advisors to determine the particular legal, tax, financial or other consequences to them of participating in the solicitation being made hereunder.

Information contained in this Solicitation Statement is given as of May 27, 2022 unless otherwise specifically stated. Unless the context indicates otherwise, capitalized terms which are used in this Solicitation Statement and not otherwise defined in this Solicitation Statement have the meanings given to such terms in the Indenture. In this Solicitation Statement, unless otherwise specified, all dollar amounts are expressed in Canadian dollars.

This Solicitation Statement does not constitute a solicitation of consent or proxies in any jurisdiction in which, or from any person from whom, it is unlawful to make such solicitation under applicable laws. This Solicitation Statement does not constitute an offer to sell or the solicitation of an offer to buy any securities in the United States or any other jurisdiction.

This Solicitation Statement has not been filed with or reviewed by any Canadian provincial or territorial securities commission or regulatory authority, the SEC or any state securities commission or similar regulatory authority of any other jurisdiction, nor has any such commission or authority passed upon the accuracy or adequacy of this Solicitation Statement. Any representation to the contrary is unlawful and may be an offense.

The Consent Solicitation is not being made to, and consents will not be accepted from or on behalf of, Debentureholders in any jurisdiction in which the making of the Consent Solicitation or the acceptance thereof would not be in compliance with the laws of such jurisdiction. However, the Company may in its discretion take such action as it may deem necessary to make the Consent Solicitation in any such jurisdiction and to extend the Consent Solicitation to Debentureholders in such jurisdiction. In any jurisdiction in which the securities laws or blue sky laws require the Consent Solicitation to be made by a licensed broker or dealer, the Consent Solicitation will be deemed to be made on behalf of the Company by the Solicitation Agent or one or more registered brokers or dealers that are licensed under the laws of such jurisdiction.

No dealer, salesperson or other person has been authorized to give any information or to make any representation not contained in this Solicitation Statement or the consent and proxy form and, if given or made, such information or representation may not be relied upon as having been authorized by the Company.

# CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

Certain information contained in this Solicitation Statement constitutes forward-looking information and forward-looking statements regarding possible events, conditions or results of operations of the Company that is based upon assumptions about future economic conditions and courses of action and which is inherently uncertain. All information other than statements of historical fact may be forward-looking information. Forward-looking statements are often, but not always, identified by the use of words such as "seek", "anticipate", "budget", "plan", "continue", "estimate", "expect", "forecast", "may", "will", "project", "predict", "potential", "targeting", "intend", "could", "might", "should", "believe" and similar words or phrases (including negative variations) suggesting future outcomes or statements regarding an outlook. Debentureholders are cautioned not to put undue reliance on such forward-looking information, which are not a guarantee of performance and are subject to a number of risks and uncertainties, including but not limited to, the risk that the Debenture Amendments will not be successfully completed for any reason, the risk that, if completed, the Company may not realize the anticipated benefits of the Debenture Amendments and other risk factors disclosed in the Company's latest MD&A filed on SEDAR at www.sedar.com. Many of such risks and uncertainties are outside the control of the Company and could cause actual results to differ materially from those expressed or implied by such forward-looking information. In making such forward-looking statements, management has relied upon a number of material factors and assumptions, including with respect to general economic and financial conditions, interest rates, exchange rates, equity and debt markets, business competition, changes in government regulations or in tax laws, acts and omissions of third parties and the ability of the Company to obtain approval for the Debenture Amendments. Such forward-looking information should, therefore, be construed in light of such factors and assumptions. All forward-looking information is expressly qualified in their entirety by the cautionary statements set forth above. All of the forward-looking information contained in this Solicitation Statement is expressly qualified by this cautionary statement.

Unless otherwise indicated by us, forward-looking statements contained in this document describe the Company's expectations as at the date hereof. The Company is under no obligation, and expressly disclaims any intention or obligation, to update or revise any forward-looking information, whether as a result of new information, future events or otherwise, except as expressly required by applicable law.

Readers are cautioned that the risks referred to above are not the only ones that could affect forward-looking statements made in this document. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial may also have a material adverse effect on forward-looking statements made in this document.

#### THE DEBENTURE AMENDMENTS

We are separately but concurrently soliciting written consents and proxies for the approval of the Extraordinary Resolution by Debentureholders, pursuant to the Consent Solicitation and the Proxy Solicitation. In approving the Extraordinary Resolution, the Debentureholders will be authorizing and approving the Debenture Amendments, and authorizing the Company, at its option, and the Debenture Trustee to enter into and execute and deliver the Amended and Restated Indenture and Supplemental Indentures to give effect to the Debenture Amendments, and will be authorizing and directing the Company and the Debenture Trustee, as applicable, to take such actions and execute and deliver such documents as may be necessary to carry out the intent of the Extraordinary Resolution.

#### **Background**

On June 27, 2019, Aleafia completed a public offering (the "Offering") of 40,250 convertible debenture units (the "Debenture Units") at a price of \$1,000 per Debenture Unit, with each Debenture Unit consisting of \$1,000 principal amount of Debentures and 680 common share purchase warrants. The Debentures are governed by the Indenture entered into by the Company and the Debenture Trustee. Pursuant to the Indenture, the Debentures bear interest at a rate of 8.5% per annum from the date of issue, payable semi-annually in arrears on the last day of June and December in each year (each, an "Interest Payment") and will mature on June 27, 2022 (the "Maturity Date"). Interest is computed on the basis of a 360-day year composed of twelve 30-day months. The principal amount of each Debenture is convertible, for no additional consideration, at the option of the Debentureholder, into common shares in the capital of the Company ("Common Shares") at any time prior to the earlier of: (i) the close of business on the Maturity Date, and (ii) the business day immediately preceding the date specified by the Company for redemption of the Debentures upon a Change of Control (as defined in the Indenture) at a conversion price equal to \$1.47 per Common Share (the "Conversion Price").

Since closing of the Offering, certain Debentureholders have elected to convert an aggregate \$2,900,000 principal amount of Debentures into Common Shares. Accordingly, as of the date of this Solicitation Statement, the remaining principal amount of the Debentures to be paid on the Maturity Date is \$37,350,000 (the "**Principal Amount**").

The Company did not make an Interest Payment of \$1,587,375 required pursuant to the Indenture on December 31, 2021, and did not make the Interest Payment within the 30 day cure period thereafter (the "Missed Payment"). In connection with the Missed Payment, Aleafia entered into a forbearance agreement effective January 31, 2022 with Debentureholders representing approximately 62% of the Principal Amount pursuant to which the holders, among other considerations, agreed to (i) forbear in enforcing their rights or remedies against Aleafia under the Indenture and otherwise at law with respect to the non-payment of interest until the Maturity Date, and (ii) work with Aleafia expeditiously and in good faith to negotiate a transaction to, among other matters, amend the terms of the Debentures. The forbearance agreement remains in effect as of the date of this Solicitation Statement in accordance with its terms.

On April 22, 2022, the Company and certain representatives of the Debentureholders came to an agreement in principle to amend certain key commercial the terms of the Debenture Amendments, which Debenture Amendments are described below.

#### **Reasons for the Debenture Amendments**

The Debenture Amendments are expected to provide the following benefits to both the Company and Debentureholders.

# Key Expected Benefits to Debentureholders:

- Retains the full face value for Debentureholders at a par value of \$100.
- Provides an opportunity for Debentureholders to collect accrued and unpaid interest through the Consent Fee.
- Provides up an additional six years of potential interest income by extending maturity dates.
- Improves optionality to convert the Debentures into Common Shares through the Conversion Price adjustment.
- Limits the ability of the Company to raise additional secured indebtedness through a leverage covenant.
- Enhances Debentureholders security profile with direct security interest in certain of the Company's facilities

# Key Expected Benefits to the Company

- Removes near-term uncertainty related to refinancing the Debentures.
- Improves cash flow, by removing mandatory cash interest payment obligation for 30 months.

- Balances the Company's refinancing profile by splitting the Principal Amount into three equivalent series.
- Eliminates significant liabilities on the Company's balance sheet through revised redemption terms.
- Positions the Company as a potentially attractive acquisition target through revised change of control terms.
- Increases financial flexibility to execute the Company's growth initiatives.

#### **Summary of the Debenture Amendments**

The proposed Debenture Amendments, if approved by the Debentureholders by passing of the Extraordinary Resolution, will be effected by the exchange of the outstanding Principal Amount of Debentures for new secured convertible debentures, which will be issued to existing Debentureholders in three equal, separate series (each, a "Series"): (a) 8.50% Series A Secured Debentures Due June 30, 2024 (the "Series A Debentures"), (b) 8.50% Series B Secured Debentures Due June 30, 2026 (the "Series B Debentures"), and (c) 8.50% Series C Secured Convertible Debentures Due June 30, 2028 (the "Series C Debentures" and, collectively with the Series A Debentures and the Series B Debentures, the "New Debentures") with the following key terms:

New Debenture	Initial Principal Amount	Maturity Date	<b>Conversion Price</b>	Interest Rate	PIK Interest
Series A Debentures	\$12.45 million	June 30, 2024	\$0.25	8.5%	24 months
Series B Debentures	\$12.45 million	June 30, 2026	\$0.30	8.5%	24 months
Series C Debentures	\$12.45 million	June 30, 2028	\$0.35	8.5%	30 months

The New Debentures will be issued on a private placement basis and will be subject to a statutory hold period of four months and one day commencing on the date of issuance of the New Debentures in accordance with applicable Canadian securities laws. The New Debentures will bear a legend reflecting the foregoing restriction on resale. The Company has applied to list the New Debentures on the facilities of the Toronto Stock Exchange ("TSX"), and such listing is expected to occur following the expiration of the statutory hold period, subject to the satisfaction by the Company of customary listing conditions. Subject to the foregoing, each Series will trade separately on the TSX and will be issued its own CUSIP number.

The terms of the New Debentures are summarized as follows:

- The New Debentures will mature on the Maturity Date set out above applicable to each Series.
- The Principal Amount of the New Debentures will be convertible into Common Shares at the Conversion Price set
  out above applicable to each Series, in accordance with the Amended and Restated Indenture and the Supplemental
  Indentures.
- The New Debentures will bear interest at a rate of 8.5% per annum from the date of issue, payable semi-annually in arrears on the last day of June and December in each year. There will be no mandatory cash interest payment on the Series A Debentures, no mandatory cash interest payable on the Series B Debentures until December 31, 2024, and no mandatory cash interest payable on the Series C Debentures until June 30, 2025, as interest during these periods may be paid-in-kind ("PIK") through the issuance of additional New Debentures (the "PIK Debentures"). PIK interest will accrue and be paid as follows:
  - Series A Debentures No mandatory cash interest payment. PIK interest to accrue and may be paid through the issuance of PIK Debentures with the same terms as the Series A Debentures;
  - O Series B Debentures First mandatory cash interest payment due on December 31, 2024. PIK interest to accrue and may be paid through the issuance of PIK Debentures with the same terms as the Series B Debentures; and
  - O Series C Debentures First mandatory cash interest payment due on June 30, 2025. PIK interest to accrue and may be paid through the issuance of PIK Debentures with the same terms as the Series C Debentures.
- The New Debentures will be subject to junior ranking security, as follows (collectively, the "Security Documents"):

- Guarantees from the same entities that the Company's existing senior secured creditor has guarantees from, as of the Effective Date, being Emblem Cannabis Corporation, Aleafia Farms Inc., Emblem Corp., Canabo Medical Corporation, Aleafia Inc., together with Guarantees from any other person that may from time to time provide a guarantee and/or security to any other holder of Senior Secured Debt (collectively, the "Guarantors");
- General security agreement ("GSA") from the Company and each Guarantor. The GSAs will not restrict refinancing of other senior secured debt subject to certain limitations on secured debt (described below);
- Second priority registered mortgage on 2560 Regional Road 19, Scugog, Ontario, and third priority registered mortgages on 20 Woodslee Avenue, Paris, Ontario and 378 South Service Road, Grimsby, Ontario (the "Secured Real Property"); and
- Subordination, postponements and standstill agreements and any other agreements required by the Company's senior secured creditors

The Security Documents, and corresponding terms in the Amended and Restated Indenture, may be amended with the prior written consent of the holders of not less than 50% of the principal amount of the New Debentures then outstanding, unless such amendment could be reasonably expected to have an adverse effect on the rights and interests of the holders of the New Debentures, in which case the consent of holders of not less than 66 2/3% of the principal amount of the New Debentures then outstanding is required.

- Subject to specified exclusions, the Company shall have limitations on additional secured debt until the ratio of Senior Secured Debt to Annualized Adjusted EBITDA is below 6.0x. "Senior Secured Debt" means the New Debentures, and all other debt that ranks pari passu or senior to the New Debentures. "Annualized Adjusted EBITDA" is based on the latest quarter annualized, and calculated based on EBITDA plus bad debt expense, business transaction costs, share-based payments, inventory provisions, fair value changes in biological assets and changes in inventory sold, non-operating expense (income), non-operating gain/(loss) on sale of assets, and impairment of assets. Exclusions from limitations on senior secured debt will be as follows (without duplication; collectively, "Permitted Indebtedness"):
  - debt secured against up the working capital of such Person, provided that the amount borrowed thereunder does not exceed 85% of the value of such working capital;
  - o debt incurred solely to finance capital expenditures;
  - o Senior Secured Debt existing on the Effective Date;
  - o Refinancing Indebtedness in respect of Senior Secured Debt;
  - o debt incurred solely to fund cash interest payments to any Debentureholders holding Debentures;
  - o debt incurred solely to finance acquisitions;
  - capitalized leases;
  - o debt incurred in respect of purchase money security interests; and
  - o debt under any hedging arrangements.

"Refinancing Indebtedness" means Indebtedness that is incurred to refinance any Senior Secured Debt, including Indebtedness that refinances Refinancing Indebtedness, provided, however, that:

- (a) if the maturity of the Senior Secured Debt being refinanced is earlier than the Maturity Date, the Refinancing Indebtedness matures no earlier than the maturity of the Senior Secured Debt being refinanced or if the maturity of the Senior Secured Debt being refinanced is later than the Maturity Date, the entire principal amount of the Refinancing Indebtedness has matures at least 91 days later than the Maturity Date;
- (b) such Refinancing Indebtedness is incurred in an aggregate principal amount (or if issued with original issue discount, an aggregate issue price) that is equal to or less than the sum of the aggregate principal amount (or if issued with original issue discount, the aggregate accreted value) then outstanding of the Senior Secured Debt being refinanced (plus, without duplication, any additional Indebtedness incurred to pay interest, premiums required by the instruments governing such existing Senior Secured Debt or premiums necessary to effectuate such Refinancing Indebtedness, costs associated with amendments or terminations related to hedging arrangements related to such Senior Secured Debt and costs, fees and expenses incurred in connection therewith); and

- (c) if the Senior Secured Debt being refinanced is (i) pari passu in right of payment to the Debentures or any Guarantee, such Refinancing Indebtedness is pari passu in right of payment to the Debentures, or such Guarantee on terms at least as favorable to the Debentureholders as those contained in the documentation governing the Senior Secured Debt being refinanced (ii) senior to the Debentures or any Guarantee, such Refinancing Indebtedness is subject to such intercreditor, subordination, postponements and standstill agreements vis-à-vis the New Debentures and any other agreements as may be required by the holders of such Refinancing Indebtedness.
- The Company shall have limitations on any liens other than the following:
  - Liens securing Permitted Indebtedness (provided, with respect to debt incurred solely to finance acquisitions, the liens incurred to secure such indebtedness shall be limited to the assets being so acquired); and
  - Other standard and customary liens.
- The Amended and Restated Indenture will include other representation and warranties, covenants and events of default (including a customary cross-default to other material indebtedness) substantially similar to those in the Indenture.
- If the Company or any Guarantor disposes of any material assets, then to the extent the net proceeds from such disposition are not required to be applied to repay or redeem other Senior Secured Debt which is senior to the New Debentures in accordance with the terms governing such Senior Secured Debt, the Company will have the option to use such net proceeds to either redeem the New Debentures, or within 365 days of disposition, reinvest in assets of equal or greater value to the assets sold.
- The New Debentures will feature a redemption option in favour of the Company providing that the New Debentures are (1) redeemable at 101% of par within 12 months of issuance of the New Debentures; and (2) redeemable at par following such 12 month period. Redemptions will be subject to not less than 45 days notice (the "Notice Period"). Customary defeasance terms, including deposit of cash/non-callable government securities in trust and release of the Company from certain covenant obligations, shall be included in respect of the Notice Period.
- The Offer Price (as such term is defined in the Indenture) for a Change of Control Offer (as such term is defined in the Indenture) shall be as follows:
  - o Cash Offer Price: if the consideration to be paid in connection with a Change of Control Offer consists solely of cash, the Company shall be obligated to repurchase the New Debentures in cash at a price equal to 101% of the principal amount of New Debentures then outstanding, plus accrued and unpaid interest;
  - o Cash Offer Price less than 15% of Consideration: if the consideration to be paid in connection with a Change of Control Offer consists of a combination of cash and securities, and the cash component of such consideration (the "Cash Percentage") represents not more than 15% of the total purchase price under such Change of Control Offer, the Company shall be obligated to offer to repurchase 15% of the principal amount of New Debentures in cash at a price equal to 101% of 15% of the principal amount of New Debentures then outstanding, plus accrued and unpaid interest, and the remaining principal amount of New Debentures shall remain outstanding in accordance with their terms; or
  - Proportionate Cash Offer Price: if the consideration to be paid in connection with a Change of Control Offer consists of a combination of cash and securities, and the Cash Percentage is greater than 15% of the purchase price under such Change of Control Offer, then the Company shall be obligated to offer to repurchase that percentage of the principal amount of New Debentures then outstanding as is equal to the Cash Percentage in cash at a price equal to 101% of the principal amount of such Cash Percentage of New Debentures then outstanding, plus accrued and unpaid interest, and the remaining principal amount of New Debentures shall remain outstanding in accordance with their terms.

The New Debentures will be governed by the terms of an Amended and Restated Indenture, as supplemented by the Supplemental Indentures. Additional ancillary amendments to the Indenture may also be made to give effect to the intent of the amendments detailed above, including deletion of defined terms no longer required and other consequential changes related thereto.

The entering into of the Amended and Restated Indenture and Supplemental Indentures to give effect to the Debenture Amendments is subject to the approval of the Extraordinary Resolution being obtained pursuant to the Consent Solicitation or at the Meeting and subject to the satisfaction or waiver of the conditions set forth in the Support Agreement. The full text of the Extraordinary Resolution is set forth in Appendix "A" hereto.

The Extraordinary Resolution authorizes the Company, without further notice to or approval of the Debentureholders, to not enter into the Amended and Restated Indenture or the Supplemental Indentures at its sole discretion. Furthermore, the Company reserves the right to terminate, extend or modify the terms of the Consent Solicitation, and to cancel, postpone or adjourn the Meeting or modify the matters to be considered thereat at any time prior to commencement of the Meeting.

#### **Conditions to Close**

The Debenture Amendments will only be implemented by the Company upon satisfaction of all of the Conditions to Close:

- 1. the Company shall complete the Private Placement;
- 2. the Extraordinary Resolution shall be duly passed by Debentureholders in accordance with the provisions of the Indenture, either: (a) by consent in writing; or (b) at the Meeting (or any adjournment thereof), if held; and
- 3. each of the Support Agreement Closing Conditions (as defined herein) shall have been satisfied or waived, as applicable, on or prior to the Effective Time (as defined herein). See "Support Agreements" below.

As soon as practical following satisfaction of all of the Conditions to Close, and in compliance with the conditions contained in the Indenture, assuming the Company does not exercise its discretion not to amend and restate the Indenture or enter into the Supplemental Indenture, the Company and the Debenture Trustee will execute and deliver the Amended and Restated Indenture and the Supplemental Indentures to give effect to the Debenture Amendments, at which time on the Effective Date the Debenture Amendments will become effective and binding on all Debentureholders.

#### **Private Placement**

The Private Placement is expected to be completed through the issuance of 68,151,515 units ("Units") at a price of \$0.0825 per unit (the "Issue Price"). Each Unit consists of one Common Share and one-half of one common share purchase warrant (each whole warrant, a "Warrant"). Each Warrant is exercisable to acquire one Common Share at an exercise price of \$0.1025 per share for a period of four years from the date of issuance. The expiry date of the Warrants may be accelerated by the Company at any time and upon 30 days' notice, if the closing price of the Common Shares on the TSX is greater than \$0.165 for any 10 non-consecutive trading days following the date that is 4 months and one day after the date of issuance and prior to the expiry date of the Warrants. The completion of the Private Placement is conditional on, among other things, the execution of Support Agreements by holders of at least 66 2/3% of the principal amount of Debentures, or approval of the Extraordinary Resolution.

#### SUPPORT AGREEMENTS

Prior to the commencement of the Consent Solicitation, the Company entered into Support Agreements with certain Debentureholders (the "Supporting Debentureholders") holding an aggregate of approximately \$21,677,367 principal amount of the outstanding Debentures, representing approximately 58.04% of the Debentures outstanding as of the date hereof.

#### **Support Agreement Voting Conditions**

Pursuant to the terms of the Support Agreements, the Supporting Debentureholders have agreed to, among other things, consent in writing and, if necessary, vote in favour of the Extraordinary Resolution at the Meeting, subject to the conditions set out below (collectively, the "Support Agreement Voting Conditions"):

- (a) the Support Agreements shall not have been terminated;
- (b) all agreements, transaction documents, court materials (as applicable) and other material documents entered into in connection with, or relating to, the Debenture Amendments including, without limitation: (i) the Amended and

Restated Indenture and the Security Documents; (ii) submissions to the TSX for approval in respect of the New Common Shares (as defined herein); and also including, without limitation, any and all amendments, modifications or supplements relating to any of the foregoing (collectively, the "**Definitive Documents**") shall be in form and substance acceptable to at least two of the initial Supporting Debentureholders (the "**Majority Initial Supporting Debentureholders**"), acting reasonably;

- (c) all orders, rulings, decrees, judgments, approvals, decisions and determinations theretofore made, issued or rendered by the TSX or any governmental entity in relation to the Debenture Amendments, and the terms and conditions attached to any such order, ruling, judgment, approval or determination, as applicable, shall be in form and substance satisfactory to the Majority Initial Supporting Debentureholders, acting reasonably;
- (d) the Company shall have complied in all material respects with each covenant and obligation in the Support Agreements that is to be performed on or before the date that is one day prior to the Consent/Proxy Deadline;
- (e) the representations and warranties of the Company set forth in the Support Agreements shall be true and correct in all material respects (except for those representations and warranties which expressly include a materiality standard, which shall be true and correct in all respects giving effect to such materiality standard) as of the Consent/Proxy Deadline with the same force and effect as if made at and as of the Consent/Proxy Deadline (or, in the case of representations and warranties that are given as of a specified date, as of such specified date), except as such representations and warranties may be affected by the occurrence of events or transactions contemplated and permitted by the Support Agreements;
- (f) there shall not be in effect any preliminary or final order, ruling, decree, judgment, approval, decision or determination by a governmental entity, no application shall have been made by any person to any governmental entity, and no action or investigation shall have been announced, threatened or commenced by or before any governmental entity, in consequence of or in connection with the Debenture Amendments that restrains, prohibits or materially impedes (or if granted would or could reasonably be expected to restrain, prohibit or materially impede), the Debenture Amendments or requires or purports to require a variation of the principal terms of the Debenture Amendments that is not acceptable to the Company and the Majority Initial Supporting Debentureholders, each acting reasonably;
- (g) all actions taken by the Company and its affiliates in furtherance of the Debenture Amendments shall be consistent in all material respects with the Support Agreements; and
- (h) the Company shall have provided Bennett Jones LLP (the "Initial Supporting Debentureholder Advisors"), as advisor to the initial Supporting Debentureholders, with a certificate signed by the chief executive officer or chief financial officer of the Company certifying compliance with the Support Agreement Voting Conditions set out above and herein as of the date that is one day prior to the Consent/Proxy Deadline (without regard to whether any matter is in form or substance acceptable to the Majority Initial Supporting Debentureholders).

# Support Agreement Closing Conditions

In addition to the Support Agreement Voting Conditions set out above, the Support Agreements also provide that the Debenture Amendments shall be subject to the reasonable satisfaction of the following conditions on or prior to the time at which the Debenture Amendments become effective on the Effective Date (the "Effective Time"):

- (a) each of the following conditions being for the benefit of the Company, on the one hand, and the Supporting Debentureholders, on the other hand, and may be waived in whole or in part by the Company and the Majority Initial Supporting Debentureholders (collectively, the "Mutual Support Agreement Closing Conditions"):
  - (i) the Support Agreements shall not have been terminated;
  - (ii) the Definitive Documents shall be on terms consistent with the Support Agreements (as such terms may be amended, modified, varied and/or supplemented pursuant to the terms hereof) and shall be in form and substance satisfactory to the Company and the Majority Initial Supporting Debentureholders, each acting reasonably;

- (iii) all filings that are required under applicable laws in connection with the Debenture Amendments shall have been made, and any material third party or regulatory consents or approvals that are required in connection with the Debenture Amendments shall have been obtained on terms satisfactory to the Company and the Majority Initial Supporting Debentureholders, each acting reasonably;
- (iv) all orders rulings, decrees, judgments, approvals, decisions and determinations made, issued or rendered by the TSX or any governmental entity in relation to the Debenture Amendments and the terms and conditions attached to any such order, ruling, judgment, approval or determination, as applicable, shall be in form and substance satisfactory to the Company and the Majority Initial Supporting Debentureholders, each acting reasonably;
- (v) there shall not be in effect any preliminary or final order, ruling, decree, judgment, approval, decision or determination by a governmental entity, no application shall have been made by any person to any governmental entity, and no action or investigation shall have been announced, threatened or commenced by or before any governmental entity, in consequence of or in connection with the Debenture Amendments that restrains, prohibits or materially impedes (or if granted would or could reasonably be expected to restrain, prohibit or materially impede), the Debenture Amendments or requires or purports to require a variation of the principal terms of the Debenture Amendments that is not acceptable to the Company and the Majority Initial Supporting Debentureholders, each acting reasonably;
- (vi) the Company shall have obtained such consents and approvals from security holders as may be required under applicable law to complete the Debenture Amendments;
- (vii) the Amended and Restated Indenture and the Security Documents shall be in form and substance acceptable to the Company and the Majority Initial Supporting Debentureholders, each acting reasonably;
- (viii) the Company shall have completed the Private Placement;
- (ix) the Company shall have obtained all approvals from the TSX as may be required to complete the Debenture Amendments, and the terms and conditions thereof shall be acceptable to the Company and the Majority Initial Supporting Debentureholders, each acting reasonably;
- (x) the New Common Shares, shall, be listed and conditionally approved for trading on the TSX, subject only to the receipt of customary final documentation and the expiry of the four month and one day hold period in compliance with applicable Canadian securities laws; and
- (xi) the Effective Date shall occur by June 30, 2022, or such other date as the Company and the Majority Initial Supporting Debentureholders may agree.
- (b) each of the following conditions being for the exclusive benefit of the Company and may be waived in whole or in part, solely by the Company (provided that such conditions shall not be enforceable by the Company if the failure to satisfy any such conditions results from an action, error or omission by or within the control of the Company or a breach by the Company of its own representation, warranty, agreement or covenant under the Support Agreements) (collectively, the "Company Support Agreement Closing Conditions"):
  - (i) the Supporting Debentureholders shall have complied in all material respects with their covenants and obligations in the Support Agreements that are to be performed on or before the Effective Date; and
  - (ii) the representations and warranties of the Supporting Debentureholders set forth in the Support Agreements shall be true and correct in all material respects (except for those representations and warranties that expressly include a materiality standard, which shall be true and correct in all respects giving effect to such materiality standard) as of the Effective Date with the same force and effect as if made at and as of such date (or, in the case of representations and warranties that are given as of a specified date, as of such specified date), except as such representations and warranties may be affected by the occurrence of events or transactions contemplated and permitted by the Support Agreements.

- (c) each of the following conditions being for the exclusive benefit of the Supporting Debentureholders and may be waived in whole or in part, solely by the Majority Initial Supporting Debentureholders (provided that such conditions shall not be enforceable by a Supporting Debentureholder if the failure to satisfy any such conditions results from an action, error or omission by or within the control of the Supporting Debentureholder seeking enforcement or a breach by the Supporting Debentureholder of its own representation, warranty, agreement or covenant under the Support Agreements) (collectively, the "Supporting Debentureholder Closing Conditions"):
  - (i) the Company shall have (A) provided notice to all Debentureholders of the Record Date and date of the Meeting on or before June 9, 2022, and (B) complied in all material respects with its covenants and obligations in the Support Agreements that are to be performed on or before the Effective Date;
  - (ii) the representations and warranties of the Company set forth in the Support Agreements shall be true and correct in all material respects (except for those representations and warranties that expressly include a materiality standard, which shall be true and correct in all respects giving effect to such materiality standard) as of the Effective Date with the same force and effect as if made at and as of such date, except (A) that representations and warranties that are given as of a specified date shall be true and correct in all material respects as of such date and (B) as such representations and warranties may be affected by the occurrence of events or transactions contemplated and permitted by the Support Agreements;
  - (iii) the New Debentures, New Common Shares and any other securities issued in connection with the Debenture Amendments shall be duly authorized, validly issued and fully paid and non-assessable;
  - (iv) the reasonable and documented fees and expenses of the Initial Supporting Debentureholder Advisors, including an estimate to close and post-closing work for a period of 30 days following the Effective Date, shall have been paid in full in cash, provided that the Initial Supporting Debentureholder Advisors shall have provided the Company with invoices for all such fees and expenses at least three (3) Business Days prior to the Effective Date; and
  - (v) the Company shall have provided the Initial Supporting Debentureholder Advisors with a certificate signed by the chief executive officer or chief financial officer of the Company certifying compliance with the Supporting Debentureholder Closing Conditions set out above and herein as of the Effective Date (without regard to whether any matter is in form or substance acceptable to the Majority Initial Supporting Debentureholders).

The Mutual Support Agreement Closing Conditions, Company Support Agreement Closing Conditions and Supporting Debentureholder Closing Conditions are collectively referred to herein as the "Support Agreement Closing Conditions".

#### Termination of the Support Agreements

The Support Agreements may be terminated by the Majority Initial Supporting Debentureholders in certain circumstances by providing written notice to the Company upon the occurrence and continuation of any of certain events, including in the event that: (i) each of the Support Agreement Voting Conditions is not satisfied or waived by the Consent/Proxy Deadline, as applicable, or (ii) each of the Mutual Support Agreement Closing Conditions or each of the Supporting Debentureholder Closing Conditions is not satisfied or waived by June 30, 2022, or such other date as the Company and the Majority Initial Supporting Debentureholders may agree.

#### **CONSENT FEE**

If the Payment Conditions (defined below) are satisfied or waived, the Company will pay a Consent Fee to each Debentureholder as of the Record Date who responds to the Consent Solicitation and provides valid consent and voting instructions (including to their CDS Participant, through the CDSX system, as applicable), to consent to and to vote in favour of the Extraordinary Resolution not later than the Consent/Proxy Deadline or, if beneficial holders of Debentures are providing instructions to a CDS Participant, in sufficient time (as determined by the CDS Participant) before the CDS Deadline, as applicable. Debentureholders who do not respond to this Consent Solicitation will not receive payment of the Consent Fee even though the Debenture Amendments, Amended and Restated Indenture and Supplemental Indentures will be binding on them if effected.

The Consent Fee will be equal to the amount of interest accrued between July 1, 2021 and the Effective Date of the Debenture Amendments on the principal amount of Debentures owned by such consenting Debentureholder as of the Record Date. As of the date hereof, for illustrative purposes only, if the Effective Date of the Debenture Amendments occurs on June 30, 2022, the estimated Consent Fee payable would be equal to approximately \$254 per \$1,000 principal amount of Debentures. The Consent Fee will be paid in place of any and all accrued interest on the Debentures. The Consent Fee will be paid through the issuance of Consent Fee Debentures with the same terms as the Series C Debentures. The Consent Fee Debentures will be subject to a statutory hold period of four months and one day from the date of issuance in accordance with applicable securities laws, and will bear a legend reflecting the foregoing restriction on resale.

Payment of the Consent Fee is conditional upon the Payment Conditions being satisfied. If the Extraordinary Resolution is not approved or the Amended and Restated Indenture or Supplemental Indentures are not entered into for any reason, including by termination of the Consent Solicitation by the Company, the Consent Fee will not be payable.

#### **Entitlement to Consent Fee**

A registered Debentureholder who wishes to receive the Consent Fee must execute and deliver a validly completed consent and proxy form with the "CONSENTS TO/VOTES FOR" box marked by not later than the Consent/Proxy Deadline.

Beneficial Debentureholders who wish to receive the Consent Fee and whose Debentures are held, as of the Record Date, in the name of a CDS Participant must follow the instructions provided by their CDS participant for sending your consent and voting instructions. This can usually be done by mail, or your CDS Participant may also allow you to do this online or by telephone. You need to act promptly to allow your CDS Participant to provide your instructions to CDS and Computershare in sufficient time (as determined by the CDS Participant) before the CDS Deadline.

All Debentureholders who wish to receive the Consent Fee must also execute and deliver a validly completed consent fee election form by no later than the Consent/Proxy Deadline or, if beneficial Debentureholders are providing instructions to a CDS Participant, in sufficient time (as determined by the CDS Participant) before the CDS Deadline. The Company will have the sole authority to determine whether a Debentureholder is eligible to receive Consent Fee and any such determination will be final and binding.

IN ORDER TO RECEIVE THE CONSENT FEE, IN ADDITION TO PROVIDING VALID CONSENT AND VOTING INSTRUCTIONS, CDS PARTICIPANTS MUST ALSO COMPLETE AND RETURN THE CONSENT FEE ELECTION FORM IN ACCORDANCE WITH THE INSTRUCTIONS THEREIN.

#### **Payment Conditions**

The obligation of the Company to pay any Consent Fee to Debentureholders is subject to the following conditions (collectively, the "Payment Conditions"):

- the satisfaction of the Conditions to Close;
- the Company and the Debenture Trustee entering into the Amended and Restated Indenture and the Supplemental Indentures; and
- the absence of any law, regulation or stock exchange rule that would, and the absence of any pending or threatened injunction or other proceeding that (if adversely determined) would, make unlawful or invalid or enjoin the implementation of the Debenture Amendments or the entering into of the Amended and Restated Indenture and the Supplemental Indentures, or the payment of the Consent Fee, or that would question the legality or validity thereof.

The Payment Conditions are for the benefit of the Company, and such conditions may be asserted by the Company, regardless of the circumstances giving rise to such Payment Conditions, and the Company may waive any of the other Payment Conditions, in whole or in part. Any determination by the Company as to whether any or all of the Payment Conditions have been satisfied shall be final and binding upon all persons.

ONLY DEBENTUREHOLDERS WHO PROVIDE VALID CONSENT AND VOTING INSTRUCTIONS IN FAVOUR OF THE EXTRAORDINARY RESOLUTION BY NOT LATER THAN THE CONSENT/PROXY DEADLINE OR EARLIER, FOR BENEFICIAL HOLDERS, WILL BE ENTITLED TO RECEIVE THE CONSENT FEE IF THE PAYMENT CONDITIONS ARE SATISFIED.

#### **Payment of Consent Fee**

The Company will pay the Consent Fee as promptly as possible following the satisfaction or waiver of the Payment Conditions.

The Consent Fee will be paid through the issuance of Consent Fee Debentures with the same terms as the Series C Debentures. The Consent Fee Debentures will be subject to a statutory hold period of four months and one day from the date of issuance in accordance with applicable securities laws, and will bear a legend reflecting the foregoing restriction on resale. The TSX has conditionally approved the listing of the Consent Fee Debentures.

Any Debentureholder who is entitled to but otherwise not eligible to receive Consent Fee Debentures, but must still return a validly completely consent fee election form by no later than the Consent/Proxy Deadline or, if beneficial holders of Debentures are providing instructions to a CDS Participant, in sufficient time (as determined by the CDS Participant) before the CDS Deadline, as applicable, in order to receive payment of the Consent Fee. The Company will have the sole authority to determine whether a Debentureholder is eligible to receive Consent Fee Debentures and any such determination will be final and binding. Failure to return a validly completed Consent Fee election form within the requisite time periods will result in the forfeiture of the Consent Fee.

# **Non-Residents of Canada**

This portion of the Consent Fee summary is generally applicable to a Debentureholder that is a non-resident of Canada for the purposes of the Tax Act or to a partnership that is not a "Canadian partnership" (as defined in the Tax Act) (collectively, "Non-Residents").

The Company is of the view that it is required to withhold and remit to the Canadian government withholding tax of 25% on the Consent Fee paid to a person who is a Non-Resident on behalf of such Non-Resident. The Company must be satisfied that it has complied with any statutory withholding tax obligations prior to delivering the Consent Fee to any particular Non-Resident Debentureholder. Non-Resident Debentureholders who respond to this Consent Solicitation are asked to contact the Company by email at <a href="mailto:ir@aleafiahealth.com">ir@aleafiahealth.com</a> prior to the Consent/Proxy Deadline to make arrangements regarding such potential withholding.

#### POTENTIAL DILUTION

In addition to potential dilution as a result of the Private Placement, there are three potential sources of dilution resulting from the Debenture Amendments: (i) Common Shares issuable on conversion of the principal amount of each Series of New Debentures into Common Shares at the applicable Conversion Prices (the "Principal Shares"); (ii) Common Shares issuable on conversion of the principal amount of the Consent Fee Debentures (the "Consent Fee Shares"); and (iii) Common Shares issuable on conversion of the PIK Debentures (the "PIK Shares" and, together with the Principal Shares and the Consent Fee Shares, collectively, the "New Common Shares").

The following table outlines the potential maximum dilution resulting from each source, other than the Private Placement, assuming an Effective Date of June 30, 2022 for the implementation of the Debenture Amendments:

New Debenture	Type of Shares	Principal Amount	Conversion Price	Maximum Common Shares Issuable	Percentage of Outstanding Common Shares <sup>(1)</sup>
Series A	Principal Shares	\$12,450,000	\$0.25	49,800,000	15.03%
Debentures	PIK Shares <sup>(2)</sup>	\$2,209,727	\$0.25	8,838,910	2.67%
Series B	Principal Shares	\$12,450,000	\$0.30	41,500,000	12.53%
Debentures	PIK Shares <sup>(2)</sup>	\$2,209,727	\$0.30	7,365,758	2.22%

New Debenture	Type of Shares	Principal Amount	Conversion Price	Maximum Common Shares Issuable	Percentage of Outstanding Common Shares <sup>(1)</sup>
	Principal Shares	\$12,450,000	\$0.35	35,571,429	10.74%
Series C Debentures	Consent Fee Shares <sup>(3)</sup>	\$3,161,703	\$0.35	9,033,437	2.73%
	PIK Shares <sup>(2)</sup>	\$2,209,727	\$0.35	6,313,507	1.91%
TOTAL				158,423,041	47.83%

#### Notes:

- (1) Calculated based on 331,249,999 Common Shares issued and outstanding as of the date of this Solicitation Statement.
- (2) Assumes all interest is paid in PIK Debentures of the relevant New Debentures during the applicable PIK period, with no cash payments; annual interest of 8.5% paid semi-annually. Calculated from the estimated Effective Date of June 30, 2022 to the estimated maturity dates of the Series A Debentures (June 30, 2024), Series B Debentures (June 30, 2026), and Series C Debentures (June 30, 2028), respectively.
- (3) The Consent Fee will be equal to the accrued and unpaid interest on the Debentures from July 1, 2021 until the effective date of the Debenture Amendments. This calculation assumes an Effective Date of June 30, 2022.

Assuming conversion of the entire principal amount of the New Debentures (including the PIK Debentures and Consent Fee Debentures) and an effective date of June 30, 2022 for the implementation of the Debenture Amendments, an aggregate of up to 158,423,041 Common Shares would be issuable pursuant to the Debenture Amendments, representing approximately 47.83% of the issued and outstanding Common Shares on the date hereof.

Assuming an aggregate of 68,151,515 Units are issued pursuant to the Private Placement, the aggregate number of Common Shares issuable pursuant to the Private Placement on a fully diluted basis, including Common Shares issued to certain finders, would be 105,634,773 Common Shares, representing approximately 31.89% of the current issued and outstanding Common Shares (calculated based on 331,249,999 Common Shares issued and outstanding as of the date of this Solicitation Statement).

Accordingly, the dilutive effect of the Private Placement and the Debenture Amendments could be up to approximately 79.72% in the aggregate (calculated based on 331,249,999 Common Shares issued and outstanding as of the date of this Solicitation Statement).

#### GENERAL SOLICITATION AND MEETING MATTERS

#### **Approval Required under the Indenture**

### **Extraordinary Resolution**

Section 10.11(c) of the Indenture provides that at a meeting of Debentureholders, the Debentureholders shall have the power, exercisable by "extraordinary resolution", to assent to any modification of or change in or addition to or omission from the provisions contained in the Indenture or any Debenture which shall be agreed to by the Company and to authorize the Debenture Trustee to concur in and execute any supplemental indenture embodying any such modification, change, addition or omission authorized by such resolution. The Extraordinary Resolution is intended to be passed for this purpose.

Pursuant to Section 10.2 of the Indenture, to be passed at the Meeting (or any adjournment thereof), provided quorum is constituted, the Extraordinary Resolution must be passed as an "extraordinary resolution" by the favourable votes of the holders of not less than  $66\ 2/3\%$  of the principal amount of Debentures present in person or represented by proxy at the Meeting (or any adjournment thereof) and voted on a poll upon such resolution.

# Quorum

Pursuant to Section 10.12 of the Indenture, holders of not less than 25% of the principal amount of the Debentures then outstanding will constitute a quorum for the Meeting. In the absence of a quorum within 30 minutes after the time scheduled for the Meeting, the Meeting may be adjourned for a period of not less than 14 and not more than 60 calendar days and to

such place and time as may be appointed by the chairman of the Meeting. Not less than ten days' notice shall be given of the time and place of such adjourned Meeting and, at the adjourned Meeting, the Debentureholders present in person or by proxy shall form a quorum and may transact the business for which the Meeting was originally called.

#### **Written Consent**

Notwithstanding the foregoing, Section 10.15 of the Indenture also provides that the Extraordinary Resolution may be passed by Debentureholders holding not less than 66 2/3% of the principal amount of all the outstanding Debentures by an instrument in writing signed in one or more counterparts.

# Consents and Voting at the Meeting

Debentureholders will provide consents, and vote, together as a single class with respect to approval of the Extraordinary Resolution by written consent or by vote at the Meeting. Each Debentureholder as of the Record Date will have one vote in respect of each \$1,000 principal amount of Debentures of which such Debentureholder shall then be the holder as of the Record Date. As of the Record Date, an aggregate of \$37,350,000 principal amount of Debentures were outstanding.

#### **Binding Effect**

Section 10.16 of the Indenture provides that an "extraordinary resolution" passed at a meeting of Debentureholders or by an instrument in writing in lieu of a meeting of Debentureholders, each in accordance with the provisions contained in the Indenture, shall, subject to the requirements contained in the Indenture, be binding upon all Debentureholders, whether or not present at such meeting and whether or not signatories thereto, as applicable, and each and every Debentureholder and the Debenture Trustee shall be bound by such extraordinary resolution and instrument in writing.

#### **Consent and Proxy Solicitation**

This Solicitation Statement is furnished in connection with the Consent Solicitation and Proxy Solicitation, which are being conducted concurrently by management of the Company in connection with the Debenture Amendments. It is expected that the Solicitation will be made primarily by mail, but consents, proxies and voting instructions may also be solicited electronically and personally by employees of the Company at nominal costs.

Management may also retain one or more proxy solicitation firms, including Carson Proxy Advisors, on customary terms to solicit proxies on its behalf by telephone or electronic mail. The total cost of the Solicitation will be borne by the Company.

#### **Consent Solicitation**

The Company is, pursuant to the Consent Solicitation, soliciting the written consent of Debentureholders to the passing of the Extraordinary Resolution. Debentureholders who execute and deliver a valid consent and proxy form consenting to and voting for the approval of the Extraordinary Resolution (and who do not validly revoke such consent and proxy) prior to the Consent/Proxy Deadline shall be considered to have provided written consent to the Extraordinary Resolution for the purposes of the Consent Solicitation. If Debentureholders representing not less than 66 2/3% of the principal amount of all outstanding Debentures have delivered valid consents and proxies consenting to and voting for the approval of the Extraordinary Resolution by the Consent/Proxy Deadline (and have not validly revoked such consents and proxies), the Extraordinary Resolution will be passed by the written consent of the Debentureholders and the Meeting will be cancelled. The Company will notify Debentureholders of any such approval and cancellation of the Meeting prior to the time scheduled for commencement of the Meeting. The Company reserves the right to terminate, extend or modify the terms of the Consent solicitation of consents and proxies at any time prior to the Meeting.

# **Proxy Solicitation**

In addition to and concurrent with the Consent Solicitation, the Company is, pursuant to the Proxy Solicitation, soliciting proxies in connection with the Meeting. The Meeting will only be held if the Consent Solicitation does not achieve the required 66 2/3% approval threshold as more fully explained elsewhere in this Solicitation Statement.

#### Approval of Extraordinary Resolution at the Meeting

If we fail to achieve the required approval threshold pursuant to the Consent Solicitation and the Meeting is held, Debentureholders will be asked to consider and, if thought advisable, to pass, with or without alteration or modification, the Extraordinary Resolution attached as Appendix "A" to this Solicitation Statement, to authorize the Debenture Amendments, and to authorize the Company, at its option, and the Debenture Trustee to enter into the Amended and Restated Indenture and Supplemental Indentures to give effect to the Debenture Amendments, and to transact such further or other business as may properly come before the Meeting or any postponement or adjournment thereof.

#### **Record Date**

The Record Date for the purposes of determining the Debentureholders entitled to receive notice of and to provide instructions with respect to consents and to vote at the Meeting is the close of business on Tuesday, May 24, 2022 (the "Record Date").

# **Meeting Date and Time**

The Meeting, if required, will be held at the offices of Aird & Berlis LLP, 181 Bay Street, Suite 1800, Brookfield Place, Toronto ON M5J 2T9, on Thursday, June 23, 2022 at 8:30 a.m. (Eastern time), unless adjourned, postponed or earlier cancelled.

Notwithstanding the foregoing, the Company may, at its option, at any time prior to the Meeting, cancel or postpone the Meeting or modify the matters to be considered thereat. In the event that the Extraordinary Resolution is approved pursuant to the Consent Solicitation, the Meeting will be cancelled. In addition, to the extent that the Meeting is held and a quorum is not present at the commencement of the Meeting, the Meeting may be adjourned in accordance with the Indenture, as described above under "Approval of Debentureholders under the Indenture – Quorum", and at the adjourned meeting, the Debentureholders present in person or by proxy shall form a quorum and may transact the business for which the Meeting was originally called.

#### **Appointment of Proxies**

If you are a registered Debentureholder or proxy thereof, you may provide consent and vote at the Meeting, if held, or if you do not wish to, or are unable to, participate in the Meeting, you can exercise your right to vote at the Meeting, by completing, signing and returning the accompanying consent and proxy form to the Tabulation Agent in accordance with the instructions set out therein by the Consent/Proxy Deadline, unless such deadline is extended or the Meeting is adjourned or postponed, in which case the deadline for submitting a proxy shall be no later than 48 hours (excluding Saturdays, Sundays and holidays) before any adjourned or postponed Meeting. The Company reserves the right to waive the Consent/Proxy Deadline and accept and treat as valid those consent and proxy forms received after the Consent/Proxy Deadline for the purpose of both the Consent Solicitation and the Meeting.

### **Procedures for Providing Consent and Voting**

The consent and proxy form delivered with this Solicitation Statement provides a means for a registered Debentureholder or proxy thereof to consent to or withhold consent from, and vote for or against, the Extraordinary Resolution. The holders of the Debentures represented by the accompanying consent and proxy form will consent to or withhold consent from, and vote for or against, the Extraordinary Resolution in accordance with their instructions as specified in the consent and proxy form. The consent and proxy form further provides that if a registered Debentureholder or proxy thereof submits a consent and proxy form that does not specify whether such Debentures are to consent to or withhold consent from, or be voted for or against the Extraordinary Resolution, they will be deemed to consent to and the proxyholder will vote for the Extraordinary Resolution.

The accompanying consent and proxy form when properly completed, signed and deposited with the Tabulation Agent, confers discretionary authority upon the proxyholder(s) named therein with respect to amendments to or variations of matters identified in the Notice of Extraordinary Meeting of Debentureholders and with respect to any matters that may properly come before the Meeting. The Company currently knows of no such amendments, variations or other matters which may come before the Meeting other than those referred to in the Notice of Extraordinary Meeting of Debentureholders. If any such amendment, variation or other matter properly comes before the Meeting, it is the intention of the persons named in the enclosed consent and proxy form to vote on such amendment, variation or other matter in accordance with their judgment.

Debentureholders and proxyholders who execute and deliver a valid consent and proxy form and consent to and vote for the Extraordinary Resolution (and who do not validly revoke such consent and proxy form) prior to the Consent/Proxy Deadline shall be considered to have provided written consent to the Extraordinary Resolution for the purposes of the Consent Solicitation.

Instructions for Beneficial Debentureholders

Beneficial Debentureholders who wish to deliver a consent and voting instructions are not permitted to execute the consent and proxy form accompanying this Solicitation Statement, but must instead instruct the CDS Participant through which they hold their Debentures that they wish to consent or withhold consent and vote in sufficient time (as determined by the CDS Participant through which they hold their Debentures) prior to the CDS Deadline, being the deadline for CDS Participants to submit consent and proxy instructions to the CDSX system.

Beneficial Debentureholders should promptly contact their CDS Participants and obtain and follow the instructions provided by their CDS Participants with respect to the applicable procedures and deadlines for providing consent and voting instructions through such CDS Participants, which will be earlier than the deadlines that are set out in this Solicitation Statement. If a beneficial Debentureholder provides consent and voting instructions, such beneficial Debentureholder may not be able to trade or otherwise transfer the Debentures that are the subject of such instructions.

It is the sole and exclusive responsibility of each beneficial Debentureholder to ensure that their instructions regarding consent and voting are properly submitted by the CDS Participant through which they hold their Debentures to the Debenture Trustee on or before the deadlines set forth in this Solicitation Statement and any additional deadlines set by their CDS Participants.

#### **Revocation of Consents and Proxies**

A Debentureholder or proxy thereof who has given a consent and proxy form may revoke the consent and proxy by completing and signing an instrument in writing, including another consent and proxy form bearing a later date, duly executed by the Debentureholder or proxy thereof or by his or her authorized attorney, and deposited with the Tabulation Agent as provided above, provided the revocation is received prior to the Consent/Proxy Deadline. Any revocations received after this time will not have any effect. A Debentureholder may also revoke a consent and proxy in any other manner permitted by law.

Only registered Debentureholders or proxies thereof have the right to revoke a consent and proxy form submitted by them. A beneficial holder may revoke consent and proxy instructions or a voting instruction form provided by its CDS Participant in accordance with the instructions provided therein.

#### **Beneficial Debentureholders**

Based on the register of Debentures maintained by the Debenture Trustee, all of the Debentures are held through a "bookentry" system under which such Debentures are evidenced by a non-certificated format (electronically) that is registered in the name of CDS. As such, CDS is the sole registered Debentureholder.

A beneficial Debentureholder as of the close of business on the Record Date is entitled to: (a) provide instructions regarding whether to consent or withhold consent, and direct how the Debentures beneficially owned by such holder are to be voted at the Meeting, or (b) obtain a legal form of proxy from the applicable CDS Participant that will entitle the holder to attend and vote at the Meeting.

Only registered Debentureholders as of the Record Date, or their duly appointed proxyholders, have the right to provide or withhold consent as part of the Consent Solicitation and to vote at the Meeting, or to appoint or revoke a proxy, as part of the Proxy Solicitation. However, CDS, or its duly appointed proxyholders, may only vote the Debentures in accordance with instructions received from the beneficial Debentureholders. Beneficial Debentureholders as of the Record Date wishing to consent or withhold consent as part of the Consent Solicitation or wishing to vote their Debentures at the Meeting must provide instructions to the CDS Participant through which they hold their Debentures in sufficient time (as determined by the CDS Participant through which they hold their Debentures) prior to the CDS Deadline.

Beneficial Debentureholders may direct the CDS Participant through which they hold their Debentures to make an election to consent or withhold consent and vote through CDSX prior to the deadline. However, the completed and executed consent and proxy form must also be returned to the Tabulation Agent by the registered Debentureholder or those CDS Participants designated as proxies of the registered Debentureholder, if and as applicable, even when a

direction or an election is made through CDSX. Instructions and directions submitted through CDSX will constitute an instruction and direction to the registered holder of the applicable Debentures, or its proxyholder (where applicable), to complete, execute and deliver a consent and proxy form as so instructed and directed, and to receive payment of any fee through CDSX.

Applicable regulatory policy requires the Company to forward meeting materials to applicable CDS Participants for onward distribution to beneficial Debentureholders who have not waived their right to receive such materials and CDS Participants to seek voting instructions from such beneficial Debentureholders in advance of the Meeting. Every CDS Participant has its own mailing procedures and provides its own return instructions, which should be carefully followed by beneficial Debentureholders in order to ensure that their Debentures are voted as part of the Solicitation.

Most brokers delegate responsibility for obtaining instructions from their clients to Broadridge Investor Communications Corporation ("Broadridge") or Mediant Communications Inc. ("Mediant"). Broadridge, Mediant or any other intermediary as applicable, mails the proxy materials and voting instruction form to beneficial shareholders, at our expense.

Although beneficial holdings of Debentureholders may not be recognized directly at the Meeting for the purposes of voting Debentures registered in the name of CDS, a beneficial Debentureholder may attend the Meeting as a proxyholder and vote its Debentures in that capacity. If a beneficial Debentureholder wishes to attend the Meeting and vote its Debentures, it must do so as proxyholder for the registered holder of the Debentures. To do this, a beneficial Debentureholder should enter its name in the blank space on the applicable form of consent and proxy or voting instruction form provided to it and return the document to its CDS Participant in accordance with the instructions provided by such CDS Participant well in advance of the Consent/Proxy Deadline.

Beneficial Debentureholders who wish to elect with respect to the Consent Solicitation or vote their Debentures at the Meeting must carefully follow the procedures and instructions received from their CDS Participant and contact their CDS Participant if they need assistance. CDS Participants may set deadlines for the return of consent and voting instructions that are well in advance of the Consent/Proxy Deadline.

#### **Consent and Proxy Form**

The consent and proxy form accompanying this Solicitation Statement may be signed by your intermediary (typically by a facsimile, stamped signature) and completed to indicate the number of Debentures beneficially owned by you. If the consent and proxy form has not been completed, it is being used by your intermediary to obtain voting instructions only.

In addition to appointing a proxyholder to represent a Debentureholder at the Meeting, each consent and proxy form that is returned with the "CONSENTS TO/VOTES FOR" box marked will constitute the relevant Debentureholder's irrevocable written approval of the Extraordinary Resolution for the purposes of the Indenture.

You should follow the instructions on the document that you have received and contact the CDS Participant through which your Debentures are held promptly if you need assistance.

### **Voting of Proxies**

In connection with any ballot that may be called for, the representatives designated in the consent and proxy form will vote the Debentures represented thereby for or against the Extraordinary Resolution in accordance with the instructions indicated on the particular form of proxy and consent and, if a choice is specified with respect to any matter to be acted upon, the Debentures, will be voted accordingly. In the absence of any direction, the Debentures will be voted FOR the Extraordinary Resolution.

The representatives designated in the enclosed forms of proxy and consent have discretionary authority with respect to amendments to or variations of matters identified in the Notice of Extraordinary Meeting of Debentureholders and with respect to other matters that may properly come before the Meeting.

At the date hereof, representatives of the Company know of no such amendments, variations or other matters.

## Fees and Expenses

The Company will bear the costs of the Solicitation and of the Meeting, if held, including the fees and expenses of the Information Agent, the Solicitation Agent and the Tabulation Agent and any solicitation of consents or proxies by officers, directors or employees of the Company, as well as the legal, printing and other costs associated with the preparation of the Solicitation Statement. The Company will pay the Trustee under the Indenture reasonable and customary compensation for its services in connection with the matters contemplated herein, plus reimbursement for expenses.

Brokers, dealers, trust companies and other nominees will be reimbursed by the Company for customary mailing and handling expenses incurred by them in forwarding materials to their customers. The Company will not be responsible for any expenses incurred by Debentureholders in connection with the Solicitation and the Meeting. The Company will pay all other fees and expenses attributable to the Solicitation and the Meeting, other than expenses incurred by any Debentureholders.

#### **Additional Information**

The Company is not using "notice and access" to send materials relating to the Solicitation and the Meeting to registered or beneficial Debentureholders. The Company is not sending materials directly to non-objecting beneficial owners and will pay for delivery of materials and requests for consent and voting instructions by intermediaries, including to objecting beneficial owners. These security holder materials are being sent to both registered and non-registered owners of the Debentures. If you are a non-registered owner, and the issuer or its agent has sent these materials directly to you, your name and address and information about your holdings of Debentures, have been obtained in accordance with applicable securities regulatory requirements from the intermediary holding on your behalf.

Computershare Trust Company of Canada, in its capacity as Tabulation Agent will be responsible for organizing or running the Meeting, if held. The Tabulation Agent will be responsible for tabulating the results of voting at the Meeting, including verifying the holdings of Debentureholders and validating consent and proxy forms. The Debenture Trustee will not be liable for any damages incurred in connection with calling, holding and convening the Meeting or the process for participating in and voting at the Meeting as set out herein.

# **Board Recommendation**

The Board of Directors of the Company, acting in good faith, has determined that the Debenture Amendments are in the best interests of the Company and, as such, has authorized submission of the Extraordinary Resolution to Debentureholders for approval. The Board of Directors unanimously recommends that Debentureholders <u>CONSENT</u> TO/VOTE FOR the Extraordinary Resolution.

# CERTAIN CANADIAN FEDERAL INCOME TAX CONSIDERATIONS

The following is a general summary of the anticipated material Canadian federal income tax considerations to Debentureholders arising from and relating to the Debenture Amendments as of the date of this Solicitation Statement. This summary is applicable to Debentureholders who, at all relevant times, for purposes of the Income Tax Act (Canada) and the regulations thereunder (the "Tax Act"), (i) are resident or deemed to be resident in Canada, (ii) deal at arm's length and are not affiliated with the Company, (iii) hold Debentures and any Common Shares acquired on conversion of the Debentures (collectively, the "Securities") as capital property, and (iv) who acquire the Debentures and, if applicable, the Common Shares on the conversion of the Debentures as beneficial owners. Generally, the Securities will be considered to be capital property to a holder provided that the holder does not hold the Securities in the course of carrying on a business of trading or dealing in securities and has not acquired them in one or more transactions considered to be an adventure or concern in the nature of trade. Certain holders who might not otherwise be considered to hold their Securities as capital property may, in certain circumstances, be entitled to have their Securities, and all other "Canadian securities" (as defined in the Tax Act) owned by such holders in the year of the election or any subsequent year, treated as capital property by making an irrevocable election under subsection 39(4) of the Tax Act. Such holders should consult their own tax advisors for advice with respect to whether an election under subsection 39(4) of the Tax Act is available or advisable having regard to their particular circumstances.

This summary does not apply to a Debentureholder: (i) that is a "financial institution" (as defined in the Tax Act) for the purposes of the "mark-to-market" rules in the Tax Act, (ii) an interest in which would be a "tax shelter investment" (as defined in the Tax Act), (iii) that is a "specified financial institution" (as defined in the Tax Act), (iv) that makes or has made a functional currency reporting election pursuant to section 261 of the Tax Act, or (v) that has entered or will enter into a

"derivative forward agreement" (as defined in the Tax Act) with respect to the Securities. Such Debentureholders should consult their own tax advisors.

No ruling from the Canada Revenue Agency (the "CRA") has been requested, or will be obtained, regarding the Canadian federal income tax consequences of the Debenture Amendments to Debentureholders. This summary is not binding on the CRA, and the CRA is not precluded from taking a position that is different from, and contrary to, the positions taken in this summary. In addition, because the authorities on which this summary is based are subject to various interpretations, the CRA and the Canadian courts could disagree with one or more of the positions taken in this summary.

This summary is based upon the facts set out in this Solicitation Statement, the current provisions of the Tax Act in force as of the date hereof, all specific proposals (the "**Proposed Amendments**") to amend the Tax Act publicly and officially announced by or on behalf of the Minister of Finance (Canada) prior to the date hereof, and counsel's understanding of the current published administrative practices and assessing policies of the CRA made publicly available in writing prior to the date hereof. This summary assumes the Proposed Amendments will be enacted in the form proposed; however, no assurance can be given that the Proposed Amendments will be enacted in the form proposed, if at all.

This summary is not exhaustive of all possible Canadian federal income tax considerations and, except for the Proposed Amendments, does not otherwise take into account any changes in law or in the administrative policies or assessing practices of the CRA, whether by legislative, governmental or judicial decision or action, nor does it take into account provincial, territorial or foreign tax considerations, which may differ significantly from those discussed herein.

This summary is of a general nature only and is not intended to be, and should not be construed to be, legal or tax advice to any Debentureholder, and no representations with respect to the income tax consequences to any such holder are made. Consequently, Debentureholders should consult their own tax advisors for advice with respect to the tax consequences to them of the Debenture Amendments and acquiring, holding and disposing of Securities.

This summary does not address the Canadian federal tax considerations applicable to Non-Residents. Accordingly, Non-Residents should consult their own tax advisors regarding the tax consequences to them of the Debenture Amendments and acquiring, holding and disposing of Securities.

Generally, for purposes of the Tax Act, all amounts relating to the acquisition, holding or disposition of a Security must be expressed in Canadian dollars. Amounts denominated in another currency must be converted into Canadian dollars using the applicable rate of exchange (for purposes of the Tax Act) quoted by the Bank of Canada on the date such amounts arose, or such other rate of exchange as is acceptable to the CRA.

#### Amendment of Debentures

It is not certain whether the Debenture Amendments would result in a disposition of the Debentures for Canadian tax purposes. Canadian jurisprudence has held that the amendment of several fundamental terms of a debt instrument can result in the disposition of an existing debt obligation and the creation of a new debt obligation in some circumstances, and for certain purposes. The CRA has stated that it is a question of fact whether a new obligation is created. Thus, there can be no assurance that the CRA would not treat the Debenture Amendments as a disposition of the Debentures, or that a Canadian court would agree with the CRA's position. Each Debentureholder should consult its own tax advisor regarding the proper treatment of the Debenture Amendments for Canadian tax purposes.

In the event that the Debenture Amendments do not cause a disposition of the Debentures, then a Debentureholder will not be considered to have disposed of any property for tax purposes, and will have no Canadian tax consequences as a result of the Debenture Amendments becoming effective.

In the event that the Debenture Amendments do cause a disposition of the Debentures, a Debentureholder will be deemed to have received proceeds of disposition equal to the fair market value of the Debentures owned by the Debentureholder at the time that the Debenture Amendments become effective (the "Effective Time"). The Debentureholder will generally realize a capital gain (or a capital loss) on the disposition equal to the amount by which the Debentureholder's deemed proceeds of disposition (net of any amount required to be included in the holder's income as interest) exceed (or are exceeded by) the adjusted cost base to the Debentureholder of the Debentures owned at the Effective Time and any reasonable costs of disposition. Such capital gain (or capital loss) will be subject to the tax treatment described below under the heading "Taxation of Capital Gains and Losses". The cost of the Debentures to the Debentureholder immediately after the Effective Time will be equal to the fair market value of the Debentures at such time.

#### Interest on Debentures

A Debentureholder that is a corporation, partnership, unit trust or any trust of which a corporation or partnership is a beneficiary will be required to include in computing its income for a taxation year any interest (including PIK interest) on the Debentures that accrues (or is deemed to accrue) to the holder to the end of the particular taxation year or that has become receivable by or is received by the holder before the end of that taxation year, including on conversion, redemption or repayment at maturity, except to the extent that such interest was included in computing the holder's income for a preceding taxation year.

Any other Debentureholder, including an individual, will be required to include in computing income for a taxation year all interest (including PIK interest) on the Debentures that is received or receivable by the holder in that taxation year (depending upon the method regularly followed by the holder in computing income), including on a conversion, redemption or repayment at maturity, except to the extent that the interest was included in the holder's income for a preceding taxation year. In addition, if at any time a Debenture should become an "investment contract" (as defined in the Tax Act) in relation to the holder (other than a corporation, partnership, unit trust or any trust of which a corporation or a partnership is a beneficiary), such holder will be required to include in computing income for a taxation year any interest that accrues (or is deemed to accrue) to the holder on the Debenture up to any "anniversary day" (as defined in the Tax Act) in that year to the extent such interest was not otherwise included in the holder's income for that year or a preceding year.

#### **Consent Fee**

The tax treatment of the Consent Fee to a particular consenting Debentureholder is not certain. A consenting Debentureholder will likely be required to include in computing income for a taxation year the amount of the Consent Fee that is received or receivable by the Debentureholder in that taxation year (depending upon the method regularly followed by the Debentureholder in computing income). Each Debentureholder should consult its own tax advisor regarding the proper treatment of the Consent Fee for Canadian tax purposes.

# **Exercise of Conversion Privilege**

Generally, a Debentureholder who converts a Debenture into Common Shares (or Common Shares and cash delivered in lieu of a fraction of a Common Share) pursuant to the conversion privilege will be deemed not to have disposed of the Debenture for the purposes of the Tax Act and, accordingly, will not be considered to realize a capital gain (or capital loss) on such conversion. Under the current administrative practice of the CRA, a holder that, upon conversion of a Debenture into Common Shares, receives cash not in excess of \$200 in lieu of a fraction of a Common Share may either treat this amount as proceeds of disposition of a portion of the Debenture, thereby realizing a capital gain (or capital loss), or reduce the adjusted cost base of the Common Shares that the holder receives on the conversion by the amount of the cash received.

The aggregate cost to a holder of the Common Shares acquired on the conversion of a Debenture will generally be equal to the holder's adjusted cost base of the Debenture immediately before the conversion, less any reduction in the adjusted cost base of the Common Shares as a result of receiving cash in lieu of a fraction of a Common Share (as discussed above). The adjusted cost base to a holder of Common Shares acquired at any time (including those acquired on the conversion of a Debenture) will be determined by averaging the adjusted cost base of the Common Shares with the adjusted cost base of all other Common Shares (if any) held by the holder as capital property immediately before that time.

Upon a conversion of a Debenture, interest accrued thereon to the date of conversion will be included in computing the income of the holder as described above under the heading "Interest on Debentures", except to the extent that it was included in computing the Debentureholder's income for that or a preceding taxation year.

Any Debentureholder that converts a Debenture for consideration equal to the fair market value of such Debenture generally will be entitled to deduct in computing its income for the year of conversion an amount equal to any interest included in its income for that or any preceding year in respect of such Debenture to the extent that no amount was received or became receivable by the Debentureholder in respect of such interest.

#### **Redemption or Repayment of Debentures**

If the Company redeems a Debenture prior to the maturity of the Debentures or repays a Debenture upon maturity and the holder does not exercise the conversion privilege prior to such redemption or repayment, the holder will be considered to dispose of the Debenture at that time for proceeds of disposition equal to the amount received by the holder (other than the

amount received as interest) on such redemption or repayment. Upon disposition, any interest paid to a holder, or interest that has accrued on the Debenture to the date of disposition and which would otherwise be payable after that date, must be included in computing the income of the holder, except to the extent that it was included in computing the income of the holder for that or a previous taxation year. A holder will generally realize a capital gain (or capital loss) equal to the amount by which the holder's proceeds of disposition (net of any amount required to be included in the holder's income as interest) exceed (or are exceeded by) the adjusted cost base to the holder of the Debenture and any reasonable costs of disposition. Such capital gain (or capital loss) will be subject to the tax treatment described below under the heading "Taxation of Capital Gains and Losses".

Any amount paid by the Company as a penalty or bonus because of an early repayment of all or part of the principal amount of a Debenture will be deemed to be received by the Debentureholder as interest on the Debenture and will be required to be included in the Debentureholder's income as described above under the heading "Interest on Debentures", to the extent such amount can reasonably be considered to relate to, and does not exceed the value at the time of payment of, interest that would otherwise have been payable on the Debenture for a taxation year of the Company ending after the payment of such amount.

# Redemption or Repayment of Debentures on a Change of Control

If the Company redeems a Debenture in connection with a Change of Control (as defined in the Indenture), the holder will be subject to the tax treatment described above under the heading "Redemption or Repayment of Debentures".

#### Other Disposition of Debentures

A disposition (or deemed disposition) by a holder of a Debenture (other than on a conversion, redemption or repayment) will generally result in the holder realizing a capital gain (or capital loss) equal to the amount by which the proceeds of disposition (net of any amount required to be included in the holder's income as interest) exceed (or are exceeded by) the aggregate of the adjusted cost base to the Debentureholder of the Debenture and any reasonable costs of disposition. Such capital gain (or capital loss) will be subject to the tax treatment described below under the heading "Taxation of Capital Gains and Losses".

Upon such a disposition or deemed disposition of a Debenture, interest accrued thereon to the date of disposition and not yet due will be included in computing the holder's income as described above under the heading "Interest on Debentures", except to the extent such amount was otherwise included in the holder's income for that or a preceding taxation year, and will be excluded in computing the holder's proceeds of disposition of the Debentures.

#### **Taxation of Capital Gains and Losses**

Generally, one-half of any capital gain (a "taxable capital gain") realized by a Debentureholder in a taxation year must be included in the income of the holder for the year. One-half of any capital loss (an "allowable capital loss") realized by a Debentureholder in a taxation year must generally be deducted from taxable capital gains realized by the holder in that year. Allowable capital losses in excess of taxable capital gains realized in a taxation year generally may be carried back and deducted in any of the three preceding taxation years or carried forward and deducted in any subsequent taxation year against net taxable capital gains realized in such years to the extent and under the circumstances described in the Tax Act.

A capital gain realized by a holder who is an individual (including certain trusts) may result in the holder being liable for alternative minimum tax under the Tax Act. Holders who are individuals should consult their own tax advisors in this regard.

#### Additional Refundable Tax

A Debentureholder that is, throughout the relevant taxation year, a "Canadian-controlled private corporation" (as defined in the Tax Act) may be liable to pay an additional refundable tax on its "aggregate investment income", which is defined in the Tax Act to include taxable capital gains and interest income. Proposed Amendments contained in the 2022 Canadian Federal Budget announced by the Minister of Finance (Canada) on April 7, 2022 are intended to extend this additional tax and refund mechanism in respect of "aggregate investment income" to "substantive CCPCs" as defined in such Proposed Amendments. The complete legislation for such Proposed Amendments has yet to be released. Debentureholders are advised to consult their own tax advisors.

#### INTEREST OF CERTAIN PERSONS OR COMPANIES IN MATTERS TO BE ACTED UPON

Except as otherwise disclosed in this Solicitation Statement, no director or executive officer of the Company at any time since the beginning of the Company's last financial year nor any of their respective associates or affiliates, has any material interest, direct or indirect, by way of beneficial ownership of securities or otherwise in any matter to be acted upon at the Meeting.

The following directors or executive officers of the Company own, directly or indirectly, or exercise control or direction over Debentures in the principal amounts indicated below:

Name	Title	Principal Amount of Debentures
Lu Galasso	Director	\$130,000

#### OTHER BUSINESS

Management of the Company does not currently know of any matters to be brought before the Meeting other than those set forth in the Notice of Extraordinary Meeting of Debentureholders accompanying this Solicitation Statement. If any other matters properly arise or come before the Meeting, it is the intention of the persons named in the form of proxy to vote in respect of those matters in accordance with their judgment.

# **DEBENTUREHOLDER RIGHTS**

Some of your rights as a Debentureholder, including those relating to the Meeting, are described generally in this Solicitation Statement. For more details, reference is made to the full text of the Indenture, a copy of which is posted for public access on the Company's SEDAR profile at www.sedar.com, or, alternatively, can be obtained upon written request to the Company by: (i) mail at 85 Basaltic Road, Concord ON, L4K 1G4; or (ii) telephone at 1-833-879-2533.

# TABULATION AGENT AND INFORMATION AGENT

Computershare Trust Company of Canada has been appointed by the Company as Tabulation Agent in connection with the Consent Solicitation and the Meeting. The Tabulation Agent will receive reasonable and customary compensation from the Company for its services in connection with the Consent Solicitation and the Meeting, will be reimbursed for certain out-of-pocket expenses and will be indemnified against certain liabilities and expenses in connection with the Consent Solicitation.

The Company has retained Carson Proxy Advisors to act as Information Agent in connection with the Consent Solicitation and the Meeting. The Information Agent will receive reasonable and customary compensation from the Company for its services in connection with the Consent Solicitation and the Meeting, will be reimbursed for certain out-of-pocket expenses and will be indemnified against certain liabilities and expenses in connection with the Consent Solicitation and the Meeting.

The Tabulation Agent and the Information Agent do not assume any responsibility for the accuracy or completeness of the information contained in this Solicitation Statement or any failure by the Company to disclose events that may have occurred and may affect the significance or accuracy of such information.

### **LEGAL MATTERS**

Certain Canadian legal matters relating to this Solicitation Statement are to be passed upon by Aird & Berlis LLP on behalf of the Company.

# **BOARD APPROVAL**

The contents of this Solicitation Statement and its sending to Debentureholders have been approved by the Board of Directors.

DATED at Toronto, Ontario, this 27th day of May, 2022.

By Order of the Board of Directors,

(Signed) "Mark J. Sandler" Chair of the Board of Directors

# APPENDIX "A" EXTRAORDINARY RESOLUTION

#### BE IT RESOLVED AS AN EXTRAORDINARY RESOLUTION THAT:

- 1. the amendments to the trust indenture between Aleafia Health Inc. (the "Company") and Computershare Trust Company of Canada (the "Debenture Trustee") dated as of June 27, 2019 (the "Indenture") governing the 8.5% unsecured convertible debentures of the Company due June 27, 2022 (the "Debentures"), substantially as described in the consent and proxy solicitation statement of the Company dated May 27, 2022 (the "Debenture Amendments"), are hereby approved, authorized and assented to;
- subject to the satisfaction or waiver of all conditions set out in the consent and support agreements between the Company and certain holders of Debentures (the "Support Agreements"), the entering into by the Company and the Debenture Trustee of, and the performance of their obligations under, an amended and restated indenture (the "Amended and Restated Indenture") and one or more supplemental indentures (the "Supplemental Indentures") to give effect to the Debenture Amendments, are hereby authorized and approved;
- 3. notwithstanding the passing of this extraordinary resolution or the passing of similar resolutions, without further notice to, or approval of, the Debentureholders, (i) each of the Debenture Trustee and, if necessary, the Company is hereby authorized and empowered to amend the Indenture to the extent permitted by the Indenture and the Support Agreements, and (ii) subject to the Support Agreements, the Company is hereby authorized and empowered not to give effect to this extraordinary resolution, nor enter into the Amended and Restated Indenture and the Supplemental Indentures at any time prior to the execution and delivery of the Amended and Restated Indenture and the Supplemental Indentures;
- 4. subject to the Support Agreements and Paragraph 3(ii), the Debentureholders authorize and direct the Company and the Debenture Trustee, as applicable, to take such actions and execute and deliver such documents as counsel may advise are necessary to carry out the intent of this extraordinary resolution;
- 5. any officer or director of the Company is hereby authorized and directed to execute and deliver all documents and to do all other acts or things as such individual may, in his or her sole discretion, determine to be appropriate from time to time to give effect to the foregoing, such determination to be conclusively evidenced by the execution and delivery by such individual of such documents or the doing of such other acts or things; and
- 6. the Debenture Trustee is hereby authorized and directed to execute and deliver all documents and to do all other acts or things as the Debenture Trustee may determine to be necessary or appropriate from time to time to give effect to the foregoing, such determination to be conclusively evidenced by the execution and delivery by the Debenture Trustee of such documents or the doing of such other acts or things.

# **a** Aleafia Health