# **THURSDAY, MAY 30, 2019**

#### 9:30 IN-PERSON REGISTRATION

### 10:00 - 10:15 INTRODUCTION AND OPENING REMARKS

**Speaker:** Alexa Gendron-O'Donnell, Associate Deputy Commissioner, Competition Bureau

### 10:15 – 11:30 PANEL 1 | Competition Issues Involving Vertical Unilateral Conduct

This panel will discuss unilateral conduct cases where the dominant firm is dominant in one market but where the conduct allegedly causes an SPC/SLC in another market (e.g., TREB, VAA).

- These cases may appear unique from a Canadian perspective but are they really unique when we consider international evidence and economics, such as exclusive dealing cases in the US?
- The Tribunal has held that the dominant firm must have a "plausible competitive interest" in the market allegedly impacted by the alleged anticompetitive conduct. What are the economic considerations for such a determination?
  - o What is the one-monopoly-rent theorem and why is it relevant?
  - o What are the conditions when this theory holds and when it does not?
- Is a dominant firm excluding or discriminating among competitors downstream truly anti-competitive conduct, or the possibly acceptable exercise of existing market power upstream?
- Is it appropriate to consider these cases as involving essential facilities?

Moderator: Paul Johnson, Competition Bureau

**Speakers:** Renée Duplantis, Brattle Group

Jonathan Hood, Competition Bureau Legal Services

Julie Rosenthal, Goodmans LLP

#### 11:30 - 11:45 BREAK

## 11:45 – 12:45 PANEL 2 | Competition Issues Involving Monopsony

This panel will discuss various issues involving monopsony power:

- How is monopsony power distinguished from bargaining or countervailing power?
- What are the circumstances where a merger could cause a concern from an enhancement of monopsony power?
- What evidence is important for such a determination?
- When a dominant firm imposes contractual conditions on suppliers, are these appropriately seen as monopsony cases?

Moderator: Zirjan Derwa, Torys LLP

Speakers: Ryan Jakubowski, Competition Bureau

Anita Banicevic, Davies Ward Phillips & Vineberg LLP Margaret Sanderson, Charles River Associates

### 12:45 – 13:45 LUNCH AND KEYNOTE ADDRESS | Keith Waehrer, Bates White (Washington, DC)

Economist Keith Waehrer played a key role in the US Department of Justice's challenge of the AT&T/Time Warner merger. Keith will discuss three aspects of the case that was referred to as "the antitrust trial of the century".

# 13:45 – 15:00 PANEL 3 | Competition Analysis Involving Vertical Mergers

This panel will discuss issues involving the economic analysis of competitive effects in vertical mergers such as:

- The use of vertical generalized upward pricing pressure measures (vGUPPIs)
  - O What are these measures and why are they useful?
  - o What data is required?
  - o What assumptions are made?
- The use of "vertical math" and the evidence/assumptions needed for this analysis.
- What special efficiency considerations come into play when analyzing vertical mergers?

Moderator: Sebnem Gavin, Competition Bureau

**Speakers:** Mati Dubrovinsky, Competition Bureau

Keith Waehrer, Bates White

Micah Wood, Blake, Cassels & Graydon LLP