## EXPLORING A LAW FIRM BUSINESS MODEL TO IMPROVE ACCESS TO JUSTICE AND DECREASE LAWYER DISSATISFACTION

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## Lawyer Dissatisfaction/Attrition

- ${\,}^{\circ}$   ${\,}^{\circ}$  20% of lawyers report being dissatisfied with their careers
- Pay has not been shown to be a significant factor in career satisfaction
- In BC, ~33% of female lawyers had left practice within 5 years, compared to 17% of male lawyers
- Women leave practice 60% faster than men
- · Small firms are least successful in retaining women

(Sources: Wallace, 2001; Wallace, 2001; Schlesinger, 2012; Kay, 1997; Kay, 1997)

## Unmet Legal Need

- Currie, 2007:

  - ∘ ~12% of those sought legal assistance to deal with their problem
  - Problems made <u>daily life difficult</u> for a majority of the following problem types:
  - Employment
- · Social assistance
- Disability pensions

- Housing
- Immigration
- Discrimination

- Police action
- Family
- Wills / Powers of Attorney

- Personal injury
- Hospital treatment and release
- Threat of legal action

## **Implications**

- Can we reorient practices to both improve lawyer retention/satisfaction and improve access?
- If so, where would we expect these changes to come from?
- · What does this mean for legal education?
- Is there an under-explored market for some types of legal services?